

**Meeting of the Board of Directors
Tuesday, April 28, 2020 - 3:30 to 5:30 PM**

**Due to circumstances with the Covid-19 Virus the meeting will be held through
Zoom video conferencing**

Agenda

- | | |
|--|------|
| 1. Call to Order – Birt Johnson, Jr. | 3:30 |
| <ul style="list-style-type: none"> • Zoom meeting instructions/help | |
| 2. Virtual Presentation of the 2019 Audit – Ida Lopez Chan | 3:35 |
| <ul style="list-style-type: none"> • Hutchinson and Bloodgood, LLP <ul style="list-style-type: none"> ○ Kim Said, CPA ○ 2019 Audit on Board Portal • Executive Session | |
| 3. Consent Agenda – Birt Johnson, Jr. | 4:00 |
| <ul style="list-style-type: none"> • Board Meeting Minutes – February 25, 2020 (3-7) • Executive Committee Minutes – March 24, 2020 (8-10) • Finance Committee Minutes - February 25, 2020 (11-12) • Investment Committee Special Meeting Minutes – March 17, 2020 (13-14) • Audit Committee Minutes – April 22, 2020 (15) • Resource Development Committee Minutes – March 4, 2020 (16-17) • Governance Committee Minutes – February 27, 2020 (18) • Community Impact Investment Committee Minutes – April 15, 2020 (19-20) | |
| 4. Report of the Chair – Birt Johnson, Jr. | 4:05 |
| <ul style="list-style-type: none"> • General Comments • 100% Board Giving Resolution | |
| 5. Covid-19 Update – Dan Baldwin | 4:15 |
| <ul style="list-style-type: none"> • Staff/ Operations • Operating Outlook • Covid19 Relief Fund <ul style="list-style-type: none"> ○ Grant Review ○ Gifts ○ Other Internal Sources | |
| 6. Treasurer / Finance Committee – Jan Vanderbilt | 4:30 |
| <ul style="list-style-type: none"> • February 29, 2020 and March 31, 2020 Financials (21-29 30-38) • Operating Reserve Policy (39-40) | |
| 7. Investment Committee –Giff Lehman | 4:40 |

Mission Statement

To inspire philanthropy and be a catalyst for strengthening communities throughout Monterey County

Strategic Priorities

- Community Impact – Invest in developing healthy, safe and vibrant communities across Monterey County
- Philanthropic Leadership – Inspire and facilitate philanthropy throughout Monterey County
- Community Leadership- Recognize opportunities for facilitation of solutions to community issues.
- Organizational Excellence – Optimize performance and stewardship for maximum impact

- Current Environment **(41-43)**
 - Special Investment Committee meeting
8. Community Impact Investment Committee – Nolan Kennedy 4:50
- Possible New Placement
9. Resource Development Committee – Michael Reid 4:55
- Resource Development Summary March **(44-45)**
 - Current Environment
 - Event Status
 - Women's Fund Lunch
 - Donor Education
 - Celebration of Philanthropy/75th Anniversary
10. Grants and Programs – Ida Lopez Chan 5:00
- Grant Approvals: February 26 to March 31, 2020 **(46-62)**
 - Covid 19 Relief Grants / Community Impact Spring Cycle - Update
 - Scholarships Update
11. Governance – Betsy Buchalter Adler 5:10
- 2020 nominating
12. New Funds – Dan Baldwin 5:15
- Non-Endowed Donor Advised Fund
- Carmel Gives Fund
 - The Club at Pasadera Employee Emergency Assistance/Relief Fund
 - Dewey Foundation Fund
- Special Purpose
- Covid19 Relief Fund
 - Casa de Noche Buena Special Purpose Fund
 - Monterey Peninsula Small Business Relief Fund (non-endowed)
 - Vista Verde Labor Scholarship Fund
 - Feed the Homeless Fund
- Agency Stewardship
- Carmel Valley Manor Foundation Stewardship Fund
 - Hartnell College Foundation Stewardship Fund
13. President/CEO Report – Dan Baldwin 5:20
- President's Update – sent electronically
14. Round-the-Table Topics (inquiries, announcements or comments) from board members.

Adjourn

Next Board Meeting: June 23, 2020 945 S. Main Street, Salinas



**Meeting of the Board of Directors
2354 Garden Road, Monterey CA
February 25, 2020**

MINUTES

Board Members Present: Birt Johnson, Jr., Teri Belli, Jan Vanderbilt, Maija West, Betsy Buchalter Adler, Jose Luis Alvarado, Ida Lopez Chan, Kirk Gafill, Elsa Mendoza Jimenez, Giff Lehman, Nolan Kennedy, Fred Meurer, Erica Padilla-Chavez, Joe Pezzini, Betsey Pearson, Michael Reid, Bill Sharpe, Loren Steck, Abby Taylor-Silva
A quorum was established.

Staff: Dan Baldwin, Laurel Lee-Alexander, Christine Dawson, Diane Nonella, Amanda Holder, Julie Conrad

CALL TO ORDER

Board chair Birt Johnson, Jr., called the regular meeting of the Board of Directors of the Community Foundation for Monterey County to order at 3:35 PM, Tuesday, February 25, 2020 at the Foundation's Monterey office. He welcomed Kirk Gafill and Joe Pezzini to their first meeting.

CONSENT AGENDA – Birt Johnson, Jr.

Birt Johnson, Jr., asked the board if they had questions or required clarification on matters related to the consent agenda. There were two corrections: Fred Meurer attended the December 17, 2019 finance committee meeting and Ida Lopez Chan presented the board survey in the December 17, 2019 Board Chair report.

- Board Meeting Minutes – December 17, 2019
- Board Retreat Minutes – January 18, 2020
- Finance Committee Minutes – December 17, 2019
- Investment Committee Minutes – February 10, 2020
- Grants and Programs Committee Minutes – February 5, 2020
- Community Impact Investment Committee Minutes - February 13, 2020
- Audit Committee Minutes – February 18, 2020

Motion: to approve the Consent Agenda as presented.

Loren Steck / Betsy Buchalter Adler second. Motion carried unanimously.

REPORT OF THE CHAIR – Birt Johnson, Jr.

Birt Johnson reported on the Board Retreat held January 18, 2020. Birt thanked the board for their attendance and noted retreat outcomes:

- The institutional knowledge of the CFMC
- The strategic plan review
- Board self-assessment survey and community leadership

Dan will be updating the 2015 strategic plan with the board's recommendations. It will be reviewed at the March executive committee meeting.

Birt also noted the annual Legacy Luncheon held on February 4 at the Monterey Plaza Hotel. The keynote speakers, Barbara and Steve Brooks were heart felt in their appreciation for the work of the CFMC in creating their Charitable Remainder Trust.

Birt recognized the committee chairs for 2020: Giff Lehman for Investment, Jan Vanderbilt for Finance, Ida Lopez Chan for Audit, Ida Lopez Chan for Grants and Programs, Michael Reid for Resource Development, Nolan Kennedy for Community Impact Investment, Betsy Buchalter Adler for Governance and Betsey Pearson for Endowment Stewardship.

TREASURER/FINANCE COMMITTEE – Jan Vanderbilt

Jan reviewed the financial statements for December 2019 and January 2020. She described where the sources and uses of funds are located on the financial statements. The board discussed tracking the regional grantmaking dollars and their desire to learn more about the overall distribution of grant money.

Motion: to approve the December 30, 2019 financial statements.

Jan Vanderbilt / Elsa Mendoza Jimenez, second. Motion carried unanimously.

Motion: to approve the January 31, 2020 financial statements.

Maija West / Betsy Buchalter Adler, second. Motion carried unanimously.

INVESTMENT COMMITTEE – Giff Lehman

Giff reported the committee met February 10, 2020 and reviewed the 1/31/20 portfolio with Anne Westrich, of Verus. He summarized the overview and market value of the long-term, medium-term, and ESG funds.

Giff stressed the importance of the guiding principles of the CFMC Investment Policy Statement and the experienced committee members responsibilities for good governance.

COMMUNITY IMPACT INVESTMENT COMMITTEE – Nolan Kennedy

Nolan Kennedy reported The Opportunity Fund, one of our original loans, is merging with Accion U.S. Network. The committee reviewed the merger and approved a Guaranty and Loan Amendment for the new entity of Accion Opportunity Fund.

Nolan described a new proposal from California Coastal Rural Development Corporation (Cal Coastal). The committee did a financial analysis of Cal Coastal's proposal and approved a \$1 million loan, with a 5-year term and 2.5% rate.

Nolan reported the committee is reviewing the availability of funds for future investment and is investigating the possibility of direct loans for teachers purchasing homes and other topics.

RESOURCE DEVELOPMENT – Michael Reid

Michael Reid and Christine Dawson reported on the January Resource Development Summary.

Michael encouraged the board to attend the Fund for Homeless Women event, March 12, 2020.

Christine Dawson announced upcoming events:

- The Women's Fund Luncheon is Thursday, May 12, 2020 at the Hyatt Regency Monterey. The keynote speaker will be Noni Allwood, focusing on innovation, advocacy and leadership.
- The Professional Advisor Council is organizing a lunch for early May.

Amanda Holder presented the overview of the CFMC's communications strategies and media outreach for 2020 that incorporates the CFMC's 75th anniversary.

AUDIT COMMITTEE – Ida Lopez Chan

Ida reported the audit firm Hutchinson and Bloodgood LLP are field testing February 24-26. A final draft will go to the audit committee by April 21, and an audit presentation will be presented to the board on April 28, 2020.

GRANTS AND PROGRAMS – Ida Lopez Chan

Ida Lopez Chan thanked the committee members working on the 2020 Community Impact (CI) spring cycle sub committees. Ida recommended approval of the December 18, 2019-January 31, 2020 grants.

Motion: to approve 327 grants awarded from December 18, 2019-January 31, 2020, totaling \$2,503,067. Ida Lopez Chan / Loren Steck, second. Motion carried unanimously.

Laurel Lee-Alexander requested approval for the 2020 Fund Allocations for CFMC Grant Programs. She described the beginning balance of the Unrestricted (which includes the General Endowment) and Field of Interest (FOI) funds available for grantmaking is: \$2,679,441

- Available from FOI funds: \$2,024,090
- Available from Unrestricted funds (including \$389,985 from the General Endowment): \$655,351

After the following disbursements are allocated from the Unrestricted funds, \$2,398,941 is available for the Community Impact (CI) grantmaking program.

\$280,500:

- \$150,000 for the Opportunity Fund:
 - \$100,000 for Opportunity and Organizational Development grants to support small grants (typically less than \$5,000) for organizational development, emerging ventures and urgent needs.
 - \$50,000 for CEO Discretionary Grants – for CFMC grants to support time-sensitive needs
- \$50,000 to the Neighborhood Grants Program (\$50,000 for grantmaking) – for small grants to grassroots, mostly voluntary associations of neighborhood residents coming together around community improvement efforts.
- \$50,000 to support Monterey Bay Economic Partnership's program expansion for affordable housing research and planning (third year of a three-year grant).
- \$5,000 to support Leadership for Community Transformation, a collaborative community leadership training program for Monterey County (second year of a four-year grant). Note: the CFMC commitment is \$10,000/year: \$5,000 will be from CNE (Packard Foundation grant).
- \$15,500 for various grants (MC Gives! awards and match: \$14,500; Philanthropy Day awards: \$1,000).
- \$10,000 for CFMC Employee Matching Gift program (\$500 allocated for each of 20 employees).

Motion: to approve the proposed 2020 allocations of \$150,000 from General Endowment (GEN) to the Opportunity Fund, \$50,000 for the CEO Discretionary Grants Program (for CFMC grants to support time-sensitive needs), \$50,000 from GEN to the Neighborhood Grants Program, \$50,000 to support Monterey Bay Economic Partnership, \$5,000 to support Leadership for Community Transformation, \$15,500 for various grants (MC Gives! awards and match: \$14,500; Philanthropy Day awards: \$1,000), \$10,000 for CFMC Employee Matching Gift program.

Ida Lopez Chan/ Bill Sharpe, second. Motion passed unanimously.

Ida made a motion to approve a donor advised grant over \$50,000.

Motion: to approve the John and Annette Romans Family Fund grant of \$50,000 to the Sun Street Center, King City Sober House Project.

Ida Lopez Chan / Teri Belli, second. Motion carried unanimously.

Laurel Lee-Alexander updated the board on the Irvine Foundation regranting partnership and a possible renewed grant for 2020.

Laurel described the grants and program committee's approval to re-envision CFMC's largest competitive grantmaking program (Community Impact) to improve efficiencies in the deployment of funds. There will be more details at the next board meeting.

NEW FUNDS – Dan Baldwin

Dan Baldwin provided a summary of the new funds and the power of localized philanthropy.

Endowed Donor Advised:

- William R. and Duncan B. Lewis Family Foundation Fund Stewardship Fund
- Carmel Valley Manor Foundation

Affiliate Fund

- Weston Call Fund for Big Sur
- Community Fund for Carmel Valley

PRESIDENT'S REPORT – Dan Baldwin

There are two resolutions that need approval for 2020. The real estate resolution and investment transaction resolution.

Motion: to approve the 2020 Real Estate resolution as follows: “ RESOLVED that Daniel R. Baldwin, President/CEO is hereby authorized and directed to transact, negotiate and enter into any and all real estate transactions by or in the name of this corporation and in connection therewith to execute and deliver, in the name of the corporation Deeds, Mortgages/Deeds of Trust, Notes, Agreements for Sale, Escrow Instructions and any and all instruments necessary to properly consummate such transactions in accordance with the purpose of this resolution.”

Nolan Kennedy / Betsy Buchalter Adler, second. Motion carried unanimously.

Motion: to approve the 2020 resolution as follows: “Resolved that Daniel R. Baldwin, President/CEO is hereby authorized and empowered to convert, endorse, sell, assign, set over and deliver any and all shares of stock, bonds, notes or other securities standing in the name of or owned by this organization and to make, execute and deliver any and all written instruments of assignment and transfer necessary or proper to effectuate the authority hereby conferred.”

Abby Taylor-Silva / Loren Steck, second. Motion carried unanimously.

Non-Portfolio Assets

Dan reviewed the non-portfolio assets that are embedded in the CFMC financial statements, including: bequests receivable, Charitable Remainder Trusts (CRTs) Charitable Gift Annuities (CGAs), real estate, and oil and gas rights. Dan described the unique stories behind these assets.

Legislative Update

Dan reported on AB2936 that replaces AB1712. It seeks additional regulations on donor advised funds. Dan reported there is a more focused approach for a coalition of DAF sponsors, including Schwab, Vanguard, Fidelity, etc. and community foundation lobbyists working together on the next steps.

Celebration of Dan's 10 Year Anniversary

Birt led the board in a toast to Dan and highlighted the successes of his 10 years as CEO of the CFMC.

There was no Executive Session.

ADJOURN 5:40 PM

The next board meeting is April 28, 2020 3:30 - 5:30 in the Monterey office.

Minutes prepared by: _____
Julie Conrad, Administrative Services Manager

Approved by: _____
Maija West, Secretary of the Board of Directors



**Executive Committee Meeting
Sheltered in place Zoom meeting
March 24, 2020**

MINUTES

Committee Members Present: Birt Johnson, Teri Belli, Jan Vanderbilt, Maija West, Betsy Buchalter Adler, Ida Lopez Chan, Giff Lehman, Nolan Kennedy and Michael Reid
A quorum was established.

CFMC Staff Present: Dan Baldwin, Christine Dawson, Laurel Lee-Alexander, Diane Nonella and Julie Conrad

CALL TO ORDER – Birt Johnson, Jr.

Due to the Corona Virus pandemic mandated order to shelter in place, Birt Johnson called the Zoom meeting of the Executive Committee of the Community Foundation for Monterey County to order at 3:31 on March 24, 2020.

APPROVAL OF MINUTES

Motion: to approve the November 25, 2019 minutes as written. Nolan Kennedy / Ida Lopez Chan second. Unanimous vote-motion carries.

REPORT OF THE CHAIR – Birt Johnson, Jr.

Birt shared his observations of the seriousness of the current global Corona Virus pandemic. He spoke of the CFMC's ability to pivot into action and thanked Dan Baldwin and the staff for moving efficiently to establish the technology to move all staff into a remote home working environment. Birt highlighted the CFMC's swift process to set up the Covid19 Relief Fund and follow up with non-profits and donors to assess the situation.

Birt was grateful for the board committee chairs and member's contributions to the organization during this time. Birt has reached out to other board chairs around the state to compare notes and best practices. Birt noted that the fast-moving scenario may require a special board meeting.

**Covid 19 Update – Dan Baldwin
Staff and Operations**

Dan described the current work environment at the CFMC and remote home locations. He described the essential nature of some procedures and the staff's roles and responsibilities for funds, grantmaking, scholarships, and general operations.

Events

All the CFMC events scheduled through June are postponed.

Operating Outlook

The current stock market volatility has required an adjustment to the estimated fund balances. Dan recapped the adjustments that the finance team has made to the operating budgets and reported the CFMC is operationally sound. A cash flow analysis has been developed that will be reviewed and adjusted after quarter end.

Covid 19 Relief Fund

Dan led a conversation about how giving may be impacted by the global scale of the pandemic and that everything is changing rapidly day to day. Dan described the grants, external gifts and other internal gift sources that are building the new fund.

Laurel Lee-Alexander described the simplified on-line grant applications and criteria for approval. The grant requests are assessed and prioritized for the essential services on the front lines. Dan stressed his concern for the immediate needs in the community and the economic pressure in the coming months that will require funds for long term recovery.

Dan recommended another \$200,000 from CFMC discretionary funds be added to the CV19 fund, this would increase the CFMC's discretionary contribution to \$250,000. The 2020 CI grants will be reduced by \$200,000.

Motion: to approve the addition of \$200,000 into the Covid 19 Relief Fund.
Betsy Buchalter Adler / Maija West second. Unanimous motion carries.

Funder Cohort

The Covid 19 Relief Fund was created with seed money from the Monterey Peninsula Foundation, CFMC interfund transfers, Clair Giannini Fund, other local funders and donor advised funds. The CFMC field of interest funds have been analyzed for matches to the Covid 19 fund.

DAF Communication

Christine Dawson summarized the immediate actions taken by the philanthropic services team. The website, social media and print ads all converted to the Covid Relief Fund information and resources. The committee had a conversation about the economic impact of lay-offs, business closures and lack of safety nets for the unemployed people and long-range support that will be needed for the recovery.

Ratification of approvals done electronically.

To minimize the need for face-to-face interaction, lessen the frequency for Birt, or other officers, to come to the office to put second signatures on checks, and expedite grant processing, the Grants and Programs department are asking for an adjustment on the following procedures:

Motion: to approve the following temporary changes to the CFMC grant-making procedures:

- Increase staff authorization on grants from \$50,000 to \$250,000
 - A biweekly list of grants \$50,000 and over will be sent to the executive committee, including copies of the checks
 - All grants processed during this time, which are \$50,000 and over, will be called out in the grant report included in the board packet
- Eliminate second signatures on checks over \$20,000
 - Diane has discussed this with our auditor, who feels with proper approval by the executive committee, and complete reporting of checks that fall into this exception, this is acceptable
 - A biweekly detailed list of checks will be sent to the executive committee, including copies the checks
- Authorize a \$50,000 transfer of discretionary grant funds to the COVID 19 Relief Fund
 - These funds will be moved from unrestricted and field-of-interest funds
 - It will reduce available Community Impact Grant Program dollars, but staff feels this is an urgent priority

These exceptions to our regular procedures and protocols will only be in place during the time we are working remotely. Once approved, this information will be shared with the staff involved in the process.

Michael Reid / Betsy Buchalter Adler second. Unanimous vote motion carries.

Ida Lopez Chan recommended approval of the 11 first round grants from the Covid 19 Fund.

Motion: to approve the 11 grants from the Covid 19 Relief Fund for \$317,500.

Nolan Kennedy / Michael Reid second. Unanimous vote-motion carries

TREASURERS REPORT- Jan Vanderbilt

Jan reported the February financial statement will be approved at the April board meeting.

There was a language adjustment made to the 2019 Operating Reserve Policy, “the Finance Committee ***shall consider*** whether any amounts in excess shall be placed into the board designated reserve.” (policy currently reads ***will consider***).

Motion: to approve the language in the revised 2019 Operating Reserve Policy.

Jan Vanderbilt / Maija West second. Unanimous vote-motion carries

INVESTMENT COMMITTEE – Giff Lehman

Giff reported that the investment committee held a special meeting to review the CFMC Investment Policy Statement for direction as to the best approach of action during the volatility of the stock market during this pandemic. The committee decided that “stay the course” was the best practice at this time and will reassess at its May 8 meeting.

COMMUNITY IMPACT INVESTING –

Nolan Kennedy

Nolan reported that he and Dan met with Stewart Fuller, CEO of Monterey Credit Union, to discuss the possibility of working with MCU to create a down payment assistance program for MPUSD schoolteachers. Stewart was interested and willing to pursue the idea. Nolan and Dan then met with MPUSD superintendent PK Diffenbaugh, who affirmed that such a program would be of great assistance to MPUSD’s ability to retain teachers.

GRANTS AND PROGRAMS COMMITTEE – Ida Lopez Chan

Report items covered earlier in the meeting.

GOVERNANCE COMMITTEE – Betsy Buchalter Adler

The committee discussed whether to approach two potential board members during this Covid 19 crisis. The consensus of the executive committee was to move ahead and ask the nominees now. Their terms will be retroactive as of January 1, 2020.

There are two people that will be contacted are from Union Bank and First Five.

NEW FUND APPROVALS – Dan Baldwin

No report

PRESIDENT/CEO REPORT - Dan Baldwin

No Report

EXECUTIVE SESSION

Meeting adjourned at 5:05. There was no executive session.

Next Executive Committee Meeting is:

- **Tuesday, May 26, 2020**

Minutes prepared by _____
Julie Conrad – Administrative Services Manager

Approved by: _____
Maija West, Secretary



**Finance Committee Minutes
February 25, 2020**

Present: Jan Vanderbilt, Committee Chair, Teri Belli, Kirk Gafill, Birt Johnson Jr., Fred Meurer, Joe Pezzini and David Warner

Staff: Dan Baldwin, Diane Nonella, Anh Le and Phil Carey

The meeting of the Finance Committee of the Community Foundation for Monterey County was called to order by Jan Vanderbilt at 2:00PM on February 25, 2020.

Minutes

On a motion by Birt Johnson, Jr, seconded by Fred Meurer the December 17, 2019 minutes were approved with one correction – Fred Meurer was present.

Jan welcomed Kirk Gafill, Joe Pezzini, and David Warner to the Finance Committee.

Financial Statement Review

Jan led a discussion on the December 2019 year end Statement of Financial Position and Statement of Activities. She focused on helping the new committee members understand how the foundation accounts for different types of gifts/grants. She then reviewed the January 2020 operating revenue and expenses versus budget. The committee asked Diane to forward a copy of the 2020 budget to the new members.

On a motion by Birt Johnson, Jr, seconded by Kirk Gafill, the committee approved the December 2019 and January 2020 Financial Statements.

Discussion Items

Jan reviewed the 2020 committee goals.

- Increase number of committee members – Added three new members
- Operating Reserve annual review
- Continuing board education of the CFMC finances
- Document conditions under which a deficit budget may be appropriate – create guiding principles
- Determine if a banking RFP is necessary, since Rabobank has been sold

Dan Baldwin reviewed the Growth-A-Glance charts with 2019 yearend information for Total Assets, Total Grants, Total Contributions, Operating Contributions, Operating Expenses, and Staff.

Dan discussed the Operating Reserve Policy (ORP) - the operating reserve, building reserve and cash on hand. The building and operating reserves are fully funded. The current year end cash on hand was 7.6 months, with a policy of 6 months. The committee discussed the policy and it was noted that the January 2020 cash on hand was at 5.5 months. The committee asked Dan to make two changes to the current policy.

1. Cash on Hand from 6 months to 3 to 6 months
2. the Finance Committee shall consider whether any amounts in excess shall be placed into the board designated reserve

Diane Nonella reviewed current banking relationship and presented to the committee the RFP and a list of potential banks. There was a discussion about the list of banks. David informed the committee about the benefits of using a local community bank and recommended that we have two banking relationships. The committee agreed to move forward with an RFP and to add Pinnacle Bank to the list.

2020 Meetings

Tuesday, April 28, 2020, 2:00PM

Tuesday, June 23, 2020, 2:00

Tuesday, August 25, 2020, 2:00PM

Tuesday, October 27, 2020, 2:00PM

November budget meeting TBD

Tuesday, December 22, 2020, 2:00PM

Having no further business, the meeting was adjourned at 3:15 PM.

Minutes prepared by:

Phillip Carey, Accounting Manager

Approved by:

Jan Vanderbilt, Committee Chair



Investment Committee Minutes March 17, 2020

- Present:** Giff Lehman, Committee Chair, David Benjamin, Stephen Dart, Bill Doolittle, Birt Johnson Jr., Craig Johnson, Nolan Kennedy, Steve McGowen, Ken Petersen, Bill Sharpe, Loren Steck and Jan Vanderbilt
- Absent:** Nolan Kennedy
- Staff:** Dan Baldwin, Diane Nonella, Christine Dawson, Brian Thayer and Phil Carey
- Also Attending:** Anne Westreich by phone, Verus

The Special meeting of the Investment Committee (IC) of the Community Foundation for Monterey County was called to order by Giff Lehman at 4:12 PM on March 17, 2020. The meeting was conducted via Zoom.

Giff turned the meeting over to Anne Westreich for her Due Diligence presentation. The purpose of the meeting is to bring the committee up to date on market movements, current portfolio balances with an emphasis on target % and actual %, and to ensure that we have a structured rebalancing process.

The committee had an in-depth conversation regarding the market movements, current portfolio balances and rebalancing the portfolio. Anne confirmed with the committee that they still had a long-term focus, that they wanted to continue following the IPS and that CFMC would rebalance to target % with new money.

Dan Baldwin informed the committee that the CFMC will be communicating with the fund holders about our investments in the current market and that the IC was committed to the path we are on and following the IPS. Rebalancing would be done with new money.

Dan informed the IC that if there were continued market movements, that there may be a future Due Diligence meeting before the next regular scheduled meeting.

2020 meeting dates:

Monday, May 11, 2020, 3:00 – 5:00PM
Monday, August 10, 2020, 3:00 – 5:00PM
Monday, November 9, 2020, **3:00 - 5:30PM**

Having no further business, the meeting was adjourned by Giff Lehman at 4:57 PM.

Minutes prepared by

Phillip Carey, Accounting Manager

Approved by

Giff Lehman, Investment Committee Chair



Audit Committee Minutes April 22, 2020

Present: Ida Lopez Chan, Chair, Birt Johnson Jr., and Jan Vanderbilt

Staff: Dan Baldwin, Diane Nonella, Anh Lee and Phil Carey

Also Attending: Kim Said, CPA, Partner, Hutchinson and Bloodgood, LLP

The meeting of the Audit Committee of the Community Foundation for Monterey County was called to order by Ida Lopez Chan at 9:03 AM on April 22, 2020, there was a quorum.

Ida passed the meeting to Kim Said.

Hutchinson & Bloodgood, LLP Presentation

Kim presented the 2019 summary including:

- Audit Opinion – Unmodified (Clean Opinion)
- Management Letter
- Required Communication
- Review of New Audit Policy
- Financial Statements comparison for Years 2019, 2018, 2017, 2016

Discussion Items

Kim asked if there were any questions.

Jan Vanderbilt asked if there were any best practices for 2020 with the accounting/audit of the potential PPE funds. Kim stated that the firm was looking into this, and currently had not finalized any formal plans.

The committee complimented Kim on the presentation and the use of graphics.

Having no further business, staff was excused, and the committee went into executive session.

Minutes prepared by:

Approved by:

Phillip Carey
Accounting Manager

Ida Lopez Chan
Audit Committee Chair



**Resource Development Committee Meeting
Wednesday, March 4, 2020 3:30 – 5:00 PM
CFMC Monterey Conference Room, 2354 Garden Road, Monterey, CA 93940**

AGENDA

1. **Welcome – Michael Reid, Hansen Reed, Betsy Pearson (phone), Dan Baldwin, Brian Thayer, Mackenzie Little, Amanda Holder, Minnie Elliott, Christine Dawson**
2. **Review of 2020 Philanthropic Services/ Resource Development Goals**
 - Low committee member attendance
 - COVID-19 – Need to begin thinking of alternative plans/scenarios.
 - Discussion around the creation of a fund. The County of Monterey meets tomorrow to discuss an action plan for our region. We will be ready to take action if needed.

-2020 Goals Discussion

-Challenges & Opportunities for CFMC Resource Development
3. **Hot Topic: CFMC 75th Anniversary**
 - Fund for Monterey County: We will promote the Fund for Monterey County at the event and in our communications throughout the year. The Fund for Monterey County is our unrestricted general endowment for grantmaking. We are “re-branding” the name so that donors better understand the purpose and intent of the fund. This should help with our efforts to grow our unrestricted grantmaking.
 - Presentation of History of the CFMC
 - Celebration of Philanthropy: October 23, 2020 - \$75 tickets
 - Discussed sponsorship levels, benefits, event messaging and marketing. New sponsorship levels were finalized.
 - Announce 75th Anniversary Sponsorships at April Board Meeting
 - We want to be sure to honor grantees, i.e. music from YOSAL
4. **Events and Programs**
 - Development Activities Report - Christine
 - Events:
 - Legacy Luncheon: February 4, 2020
 - Speakers were excellent
 - Helpful that staff gave board members a quick bio of people seated at their table.
 - MC Gives! Check Celebration February 24, 2020
 - Women’s Fund Luncheon May 12, 2020
 - Donor Education Events 2020
 - Communications Report
5. **Initiatives**
 - Affiliate Funds – North County, South County, Weston Call Fund for Big Sur, Carmel Valley
 - Siembra Latinos Fund
 - Scholarships

6. Adjourn

2020 Meeting Dates to be held in Monterey:

Wednesday, March 4th 3:30-5PM

Wednesday, May 20th 3:30-5PM

Wednesday, July 22nd 3:30-5PM

Wednesday, November 4th 3:30-5PM

STRATEGIC PLAN GOAL #2

Philanthropic Leadership – Inspire and facilitate philanthropy throughout Monterey County

1. Educate the public about philanthropy.
2. Grow CFMC's philanthropic assets.
3. Continue to enhance fund holder philanthropy.
4. Seek and align with funding partners to realize greater community impacts.
5. Engage a more diverse philanthropic donor base.



Governance Committee Minutes
February 27, 2020

Present: Betsy Buchalter-Adler (chair), Birt Johnson, Maija West, Teri Belli, Else Jimenez, Dan Baldwin
Absent: Fred Meurer

The meeting was called to order at 3:30 p.m. Dan Baldwin reviewed the goals for 2020 nominating and the reason for an additional spring cycle. It was agreed that the committee would work with the board of directors to add two new board members, which would bring the number of board members to 21, the maximum allowed by CFMC by laws.

Three candidates were identified to fill two openings. Committee members were assigned to reach out to them once the board approves their candidacy. Two more candidates were identified as possible nominees in the fall.

Meeting was adjourned at 4:52.



Community Impact Investment Committee Minutes April 15, 2020

Present: Nolan Kennedy, Chair, Teri Belli, Birt Johnson, Jr., Giff Lehman, Fred Meurer, Loren Steck and William Tebbe

Absent: Richard Aiello

Staff: Dan Baldwin, Diane Nonella, Anh Le and Phil Carey

The Community Impact Investment Committee of the Community Foundation for Monterey County was called to order by Nolan Kennedy at 3:30 PM on April 15, 2020. The meeting was conducted via Zoom.

Minutes

The August 19, 2019 minutes were approved by the executive committee.

Discussion Items

Nolan turned the meeting over to Dan Baldwin.

Dan and Nolan had meetings with Stewart Fuller, CEO of Monterey Credit Union and PK Diffenbaugh, Superintendent of Monterey Peninsula Unified School District regarding a Teacher down payment assistance program. They were both excited about the concept. Dan and Nolan reviewed the draft proposal with the committee. Due to the COVID-19 Shelter in Place, it was decided to focus on other projects that are in greater need.

Dan updated the committee on the proposed loan to California Coastal Rural Development Corporation (Cal Coastal). Their attorneys are currently reviewing the agreement/note. They are currently focused on working on the high loan volume for the CARE's Act SBA loan programs.

Dan then told the committee about a new opportunity with El Pajaro Community Development Corporation (Pajaro CDC) and the Mission Economic Development Agency (MEDA). Carmen Herrara, Pajaro CDC Director, uses MEDA's CDFI, Fondo Adelante to provide loans to the underserved business in Pajaro and Salinas Valley. Many of the business owners are not eligible for the CARE's Act SBA Loans. MEDA will provide loan services with a 95% loan guarantee from the CA State Loan Guarantee Loan Program. The loan terms that MEDA/Pajaro CDC are seeking would be:

Amount	\$1,000,000
Interest Rate	2.5%
Loan Term	6 years (72 Months)
Repayment	TBD – Interest only with possible deferred payments for 6 months.

The CII gave Dan and Nolan the approval to move forward with discussions about a loan to MEDA, for the Pajaro CDC loan customers in Monterey County.

Dan then talked to the committee about possible emergency loans to non-profits. He will be researching this opportunity and providing the committee with more details.

Having no further business, the meeting was adjourned 4:51PM.

Minutes prepared by:

Phillip Carey, Accounting Manager

Approved by:

Nolan Kennedy, Impact Investment Chair



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FINANCIAL STATEMENT

For the Two Months Ended February 29, 2020

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
FINANCIAL REPORTS
For the Two Months Ended February 29, 2020**

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Assets

Total Assets through 2/29/2020 are \$287,300,108 an 11.82% increase since February 2019 and a 1.55% decrease since December 2019.

Charitable Remainder Trusts (CRT) and Charitable Gift Annuities (CGA)

The CRT and CGA funds have been adjusted to reflect the activity and balances per Kaspick & Company and the third-party account balances as of December 31, 2020.

Realized and Unrealized Gains and Losses on Investments

Net year-to-date realized losses were \$21,164, and unrealized losses were \$11,780,623, for a total loss of \$11,801,786.

Operating Fund

Total revenue was \$3,134 less than the budget, and total expenses were \$17,308 less than the budget. Unrealized losses were \$8,793 on the operating reserve held in the Medium-Term Fund portfolio. The actual net operating deficit is \$472,908 compared to a budgeted deficit of \$478,233.

Note: The Expendable Operating Cash-on-Hand is at 5.3 months, excluding the operating reserve of \$500,000 and the building reserve of \$150,000.

Portfolio Performance

The market value of the Long-Term Fund portfolio at 2/29/2020 was \$228,288,699. The one-year Total Return for the Long-Term Endowment Portfolio was 3.8% compared to the Policy Index of 4.8%.

The market value of the Medium-Term Fund portfolio at 2/29/2020 was \$7,843,864. The one-year Total Return for the Long-Term Endowment Portfolio was 8.0% compared to the Policy Index of 8.2%.

The market value of the ESG Fund portfolio at 2/29/2020 was \$3,663,989. The one-year Total Return for the Long-Term Endowment Portfolio was 7.7% compared to the Policy Index of 7.2%.

The market value of the DRIM Fund portfolio at 2/29/2020 was \$2,468,420. The one-year Total Return for the DRIM Portfolio was 9.8% compared to the Policy Index of 4.4%. Due to the timing of the DRIM reports, there is a one-month lag in the performance reporting.

Special Program Funds

Special Program Funds include: Pathways to Safety, funded by the ACTION Council of Monterey County; the Center for Nonprofit Excellence funded by the David and Lucile Packard Foundation; the College Futures Foundation program, funded by the College Futures Foundation; the Salinas Leadership project, funded by the James Irvine Foundation; and the Monterey County Gives annual campaign.

Total Special Program revenue was \$394,788 and total expenses were \$5,329,703, which includes \$5,256,448 in grants from the 2019 Monterey County Gives campaign.

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
NOTES TO THE FINANCIAL STATEMENTS
For the Two Months Ended February 29, 2020**

Gifts, Pledges, Bequests, Future Funds Greater than \$25,000, and Grants

Total new contributions for the month were \$13,847,524, including:

Donor	Date	Amount	Fund
The California Endowment	2/5/2020	110,000	Census 2020 Fund - Pooled Fund
Mr. & Mrs. William R. and Duncan B. Lewis	2/20/2020	612,453	William R. and Duncan B. Lewis Family Foundation
Carmel Valley Manor	2/27/2020	12,670,087	Carmel Valley Manor Foundation Stewardship Fund
Carmel Valley Manor	2/27/2020	147,600	Carmel Valley Manor Foundation Stewardship Fund
Anonymous	2/28/2020	200,882	DeWitt Fund

Grants to agencies for the month totaling \$5,757,156 were approved and recorded.

Contribution/Bequest Receivables

We received payment on a receivable in the amount of \$72,276 from the Ventura County Community Foundation for the Census 2020 Fund and \$382,250 from the College Futures Foundation for the College Futures Foundation Fund.

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Two Months Ended February 29, 2020 and February 28, 2019

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL February 29, 2020</u>	<u>TOTAL February 28, 2019</u>
ASSETS							
Cash:							
Cash & Cash Equivalents	1,832,582	1,329,898	185	3,479,299	0	6,641,964	8,379,288
Investments - Long Term Fund Portfolio	0	0	156,127,606	72,161,093	0	228,288,699	180,080,408
Investments - Medium Term Fund Portfolio	607,830	0	(2)	7,236,036	0	7,843,864	5,034,454
Investments - ESG Fund Portfolio	0	0	3,103,008	560,981	0	3,663,989	3,443,134
Separately Invested - DRIM Portfolio	0	0	0	2,468,420	0	2,468,420	2,812,024
Separately Invested - Pony Trust	0	344,231	0	0	0	344,231	0
Total Cash & Investments	2,440,412	1,674,130	159,230,797	85,905,828	0	249,251,166	199,749,307
Accounts Receivable:	0	0	0	0	0		
Pledges & Contributions Receivable	0	0	4,000	862,750	26,769	893,519	399,000
Bequests & Remainder Interest	0	0	0	0	264,615	264,615	264,543
Due from OPER	0	0	1,179,979	0	0	1,179,979	1,242,670
Investment in an LLC	0	0	0	0	0	0	21,000,000
Charitable Remainder Trusts	0	0	0	0	29,651,284	29,651,284	28,677,893
Charitable Gift Annuities	0	0	0	0	4,130,967	4,130,967	3,449,120
Total Accounts Receivable	0	0	1,183,979	862,750	34,073,635	36,120,364	55,033,226
Other Assets:							
Prepaid Expenses	53,219	0	0	0	0	53,219	21,336
Property-Net of Depreciation	1,875,359	0	0	0	0	1,875,359	1,824,948
de Guigne Property Improvements	0	0	0	0	0	0	309,425
Total Other Assets	1,928,578	0	0	0	0	1,928,578	2,155,709
TOTAL ASSETS	4,368,990	1,674,130	160,414,776	86,768,578	34,073,635	287,300,108	256,938,243

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Two Months Ended February 29, 2020 and February 28, 2019

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL February 29, 2020</u>	<u>TOTAL February 28, 2019</u>
LIABILITIES & NET ASSETS							
Liabilities:							
Grants Payable	0	0	0	365,000	0	365,000	596,843
Contingent Liabilities	0	0	258,700	0	21,524,020	21,782,720	20,117,541
Funds held as Agency Endowments	0	0	6,520,944	0	0	6,520,944	5,618,470
Funds held as Stewardship Funds	0	0	0	31,099,027	0	31,099,027	21,850,007
Payroll, Misc. and Accts Payable	1,326,055	5,132	0	0	0	1,331,187	1,373,946
Total Liabilities	1,326,055	5,132	6,779,644	31,464,027	21,524,020	61,098,877	49,556,807
Net Assets:							
Net Assets-Beginning Balance	3,515,842	6,600,083	161,596,558	45,604,358	13,018,722	230,335,563	198,371,158
Change in Net Assets - Current Year	(472,908)	(4,931,085)	(7,961,426)	9,700,193	(469,107)	(4,134,333)	9,010,278
Total Net Assets	3,042,934	1,668,998	153,635,132	55,304,551	12,549,615	226,201,230	207,381,436
TOTAL LIABILITIES & NET ASSETS	4,368,990	1,674,130	160,414,776	86,768,578	34,073,635	287,300,108	256,938,243

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Two Months Ended February 29, 2020 and February 28, 2019

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL February 29, 2020</u>	<u>TOTAL February 28, 2019</u>
SUPPORT AND REVENUE:							
Contributions	12,823	8,500	675,240	14,155,604	0	14,852,167	2,911,859
Interfund Gifts	0	0	9,347	277,600	0	286,947	25,525
Pledge Payments Received	0	382,250	0	72,276	0	454,526	367,750
Future Contributions-A/R-Pledge-CRT-CGA	0	0	0	0	0	0	
Contributions Received via Bequest	0	0	0	0	0	0	82,045
Change in Value, Split Interest Trusts, Future Assets	0	0	0	0	0	0	0
Gain/Loss on Sale of Property	0	0	2,164	0	0	2,164	0
Income from Related Party (LLC)	0	0	0	0	0	0	0
Interest & Dividend Income	10,037	4,038	185,182	93,172	0	292,429	259,426
Administrative Fees	18,181	0	0	0	0	18,181	20,717
Fees from Special Projects	3,330	0	0	0	0	3,330	4,242
Workshop and Contract Service Income	3,193	0	0	0	0	3,193	20,944
Misc Income/Returned Grants	13,088	0	0	0	0	13,088	10,500
Total Support and Revenue	60,652	394,788	871,933	14,598,652	0	15,926,025	3,703,008
EXPENSES:							
Operating Expenses and Distributions:							
Salaries & Benefits	374,899	0	0	0	0	374,899	341,555
Administrative Costs	85,349	51,812	0	0	0	137,161	137,308
Occupancy Costs	41,514	0	0	0	0	41,514	25,751
Development Expenses	22,431	9,664	0	0	0	32,095	36,225
Board & Committee Expenses	518	0	0	0	0	518	1,095
Total Operating Expenses	524,711	61,476	0	0	0	586,187	541,934

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Two Months Ended February 29, 2020 and February 28, 2019

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL February 29, 2020</u>	<u>TOTAL February 28, 2019</u>
Grants and Grant Related Expenses:							
Grants	0	5,256,601	237,450	1,318,182	0	6,812,233	5,871,840
Interfund Grants	0	9,347	200,150	77,450	0	286,947	25,525
Pledge Payments Paid	0	0	0	0	454,526	454,526	367,750
Bequests Payments/Transfers	0	0	0	0	0	0	52,045
Other Expenses	0	2,279	0	38,508	0	40,787	10,768
Other Payments/Transfers	0	0	(29,399)	29,399	0	0	0
Grant Related Expenses	0	0	0	0	0	0	1,760
Administrative Fees	0	0	47	3,552	14,581	18,181	20,717
Fees to Managers	55	0	42,669	16,987	0	59,711	58,607
Total Grants and Grant Related Expenses	55	5,268,227	450,917	1,484,078	469,107	7,672,384	6,409,011
Total Expenses and Grants	524,766	5,329,703	450,917	1,484,078	469,107	8,258,571	6,950,946
Excess of Revenues (Expenses)							
Before Gains on Investments & Transfers	(464,114)	(4,934,915)	421,015	13,114,574	(469,107)	7,667,453	(3,247,938)
GAINS(LOSS) ON INVESTMENTS:							
Realized-Gain (Loss)	0	286	2,158	(23,607)	0	(21,164)	(1,840)
Unrealized-Gain(Loss)	(8,793)	3,543	(8,384,599)	(3,390,774)	0	(11,780,623)	12,260,056
Total Gain/(Loss) on Investments	(8,793)	3,830	(8,382,441)	(3,414,381)	0	(11,801,786)	12,258,216
Change in Net Assets	(472,908)	(4,931,085)	(7,961,426)	9,700,193	(469,107)	(4,134,333)	9,010,278
Net Assets Beginning of Year	3,515,842	6,600,083	161,596,558	45,604,358	13,018,722	230,335,563	198,371,158
Net Assets, End of Period	3,042,934	1,668,998	153,635,132	55,304,551	12,549,615	226,201,230	207,381,436

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
Combined Operating Fund Budget vs. Actual

For the Two Months Ended February 29, 2020 and February 28, 2019

	Year-To-Date			YTD Actual 2/28/2019
	Actual	Budget	Variance	
REVENUE				
Contributions - Foundations	11,673	2,500	9,173	119
Contributions - Indiv/Corp	1,150	7,090	(5,940)	2,470
Contributions - Interfund	0	0	0	0
Bequests Received	0	0	0	31,041
Admin Fees	18,181	14,000	4,181	20,717
Special Project Fees	3,330	3,330	0	4,242
Workshops/Contracts	3,193	20,200	(17,007)	20,944
Miscellaneous Income	13,088	7,500	5,588	10,500
Interest and Dividends	10,037	9,166	871	10,169
Total Revenue	60,652	63,786	(3,134)	100,202
EXPENSE				
Personnel				
Salaries and Wages	287,789	291,024	(3,235)	261,762
Payroll Taxes	24,622	22,713	1,909	23,497
Insurance and Other Benefits	62,487	66,194	(3,707)	56,297
Sub-total	374,899	379,931	(5,032)	341,555
Administrative				
Supplies	5,205	3,700	1,505	2,985
Equip / Computer Maintenance	8,781	11,550	(2,769)	11,480
Bank Charges	2,459	2,666	(207)	2,333
Printing	963	2,330	(1,367)	316
Postage / Freight	2,670	2,334	336	3,245
Dues/Subscriptions	20,716	21,204	(488)	19,606
Services (legal, acct, consult)	24,038	22,259	1,779	26,516
D&O Insurance	0	0	0	2,703
Telecommunications	2,670	2,861	(191)	2,810
Conferences & Training	4,493	8,400	(3,907)	5,910
Miscellaneous	0	0	0	(1,740)
Depreciation	13,354	13,354	0	12,686
Sub-total	85,349	90,658	(5,309)	88,849
Facilities				
Property / Liability Insurance	10,765	10,765	0	0
Maintenance / Repairs	5,997	3,200	2,797	669
Janitorial & Landscaping	3,271	3,516	(245)	3,485
Rent	8,176	8,892	(716)	8,057
Mortgage, Interest & Property Taxes	7,922	7,922	0	8,335
Utilities	5,383	5,184	199	5,204
Sub-total	41,514	39,479	2,035	25,751
Development, Program & Staff				
Donor Development	5,663	5,700	(37)	20,324
Advertising & Promotion	8,092	9,980	(1,888)	6,537
Mileage, Meals & Meetings	290	1,381	(1,091)	674
Workshops	4,659	8,226	(3,567)	6,569
Annual Meetings	1,080	0	1,080	399
75th Anniversary Expenses	1,340	4,815	(3,475)	0
Annual Report	0	0	0	0
Staff Recognition Expenses	1,307	1,389	(82)	334
Board & Committee Expenses	518	460	58	1,095
Sub-total	22,949	31,951	(9,002)	35,933
Total Expenses	524,711	542,019	(17,308)	492,088
Net Income / (Loss) Before Investment Returns	(464,059)	(478,233)	14,174	(391,886)
Realized Gains/(Losses)	0	0	0	0
Unrealized Gains/(Losses)	(8,793)	0	(8,793)	22,952
Investment Management Fee	55	0	55	65
Net Income / (Loss) Including Investment Returns	(472,908)	(478,233)	5,325	(369,000)



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FINANCIAL STATEMENT

For the Three Months Ended March 31, 2020

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
FINANCIAL REPORTS
For the Three Months Ended March 31, 2020**

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COMMUNITY FOUNDATION FOR MONTEREY COUNTY
NOTES TO THE FINANCIAL STATEMENTS
For the Three Months Ended March 31, 2020

Assets

Total Assets through 3/31/2020 are \$259,748,225 a .69% increase since March 2019 and a 10.99% decrease since December 2019.

Charitable Remainder Trusts (CRT) and Charitable Gift Annuities (CGA)

The CRT and CGA funds have been adjusted to reflect the activity and balances per Kaspick & Company and the third-party account balances as of December 31, 2020. In April, the James Valentine CRT terminated resulting in a change in value of \$3.3 million.

Realized and Unrealized Gains and Losses on Investments

Net year-to-date realized losses were \$24,815, and unrealized losses were \$38,049,058, for a total loss of \$38,073,873.

Operating Fund

Total revenue was \$84,899 more than the budget, and total expenses were \$50,927 less than the budget. Unrealized losses were \$46,550 on the operating reserve held in the Medium-Term Fund portfolio. The actual net operating surplus is \$63,541 compared to a budgeted deficit of \$25,652.

Note: The Expendable Operating Cash-on-Hand is at 6.7 months, excluding the operating reserve of \$500,000 and the building reserve of \$150,000.

Portfolio Performance

The market value of the Long-Term Fund portfolio at 3/31/2020 was \$206,254,511. The one-year Total Return for the Long-Term Endowment Portfolio was -7.9% compared to the Policy Index of -6.4%.

The market value of the Medium-Term Fund portfolio at 3/31/2020 was \$7,353,746. The one-year Total Return for the Long-Term Endowment Portfolio was .01% compared to the Policy Index of 1.1%.

The market value of the ESG Fund portfolio at 3/31/2020 was \$3,285,926. The one-year Total Return for the Long-Term Endowment Portfolio was -3.5% compared to the Policy Index of -3.2%.

The market value of the DRIM Fund portfolio at 3/31/2020 was \$2,034,005. The one-year Total Return for the DRIM Portfolio was 1.7% compared to the Policy Index of -9.3%. Due to the timing of the DRIM reports, there is a one-month lag in the performance reporting.

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Special Program Funds

Special Program Funds include: Pathways to Safety, funded by the ACTION Council of Monterey County; the Center for Nonprofit Excellence funded by the David and Lucile Packard Foundation; the College Futures Foundation program, funded by the College Futures Foundation; the Salinas Leadership project, funded by the James Irvine Foundation; and the Monterey County Gives annual campaign.

**COMMUNITY FOUNDATION FOR MONTEREY COUNTY
NOTES TO THE FINANCIAL STATEMENTS
For the Three Months Ended March 31, 2020**

Total Special Program revenue was \$395,737 and total expenses were \$5,351,740, which includes \$5,256,448 in grants from the 2019 Monterey County Gives campaign.

Gifts, Pledges, Bequests, Future Funds Greater than \$25,000, and Grants

Total new contributions for the month were \$1,044,981, including:

Donor	Date	Amount	Fund
Estate of Anita Tarr Turk	3/3/2020	212,535	Anita Tarr Turk Fund for Breast Cancer Research
Mr. & Mrs. Gary O. and Diane Nelson	3/6/2020	48,981	Carmel Valley Manor Foundation Stewardship Fund
Monterey Peninsula Foundation	3/13/2020	130,000	The Morse Foundation Stewardship Fund
Claire Giannini Fund	3/23/2020	50,000	COVID-19 Relief Fund
Kern County Community Foundation	3/23/2020	50,000	COVID-19 Relief Fund
Estate of Lowel Figen	3/23/2020	29,489	Fund for the Environment
Estate of Lowel Figen	3/23/2020	29,489	The Todd Lueders Fund for the Arts
Monterey Peninsula Foundation	3/23/2020	95,000	The Morse Foundation Stewardship Fund
Mr. & Mrs. William R. and Duncan B. Lewis	3/25/2020	100,000	COVID-19 Relief Fund
Sunlight Giving	3/27/2020	70,000	COVID-19 Relief Fund

Grants to agencies for the month totaling \$2,414,826 were approved and recorded.

Contribution/Bequest Receivables

We received payment on a receivable in the amount of \$264,615 from the estate of Anita Tarr Turk for the Anita Tarr Turk Fund for Breast Cancer Research.

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Three Months Ended March 31, 2020 and March 31, 2019

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL March 31, 2020</u>	<u>TOTAL March 31, 2019</u>
ASSETS							
Cash:							
Cash & Cash Equivalents	2,417,377	1,304,626	29,534	3,577,824	0	7,329,362	8,673,299
Investments - Long Term Fund Portfolio	0	0	138,482,819	67,771,692	0	206,254,511	184,741,731
Investments - Medium Term Fund Portfolio	572,261	0	0	6,781,486	0	7,353,746	5,301,632
Investments - ESG Fund Portfolio	0	0	2,803,512	482,414	0	3,285,926	3,506,387
Separately Invested - DRIM Portfolio	0	0	0	2,034,005	0	2,034,005	2,743,866
Separately Invested - Pony Trust	0	321,505	0	0	0	321,505	0
Total Cash & Investments	2,989,638	1,626,131	141,315,866	80,647,420	0	226,579,055	204,966,915
Accounts Receivable:	0	0	0	0	0		
Pledges & Contributions Receivable	0	0	4,000	862,750	26,769	893,519	399,000
Bequests & Remainder Interest	0	0	0	0	0	0	264,543
Due from OPER	0	0	1,174,409	0	0	1,174,409	1,237,586
Investment in an LLC	0	0	0	0	0	0	21,000,000
Charitable Remainder Trusts	0	0	0	0	25,054,791	25,054,791	24,414,781
Charitable Gift Annuities	0	0	0	0	4,130,967	4,130,967	3,524,120
Total Accounts Receivable	0	0	1,178,409	862,750	29,212,527	31,253,686	50,840,031
Other Assets:							
Prepaid Expenses	45,423	0	0	0	0	45,423	28,336
Property-Net of Depreciation	1,870,061	0	0	0	0	1,870,061	1,818,605
de Guigne Property Improvements	0	0	0	0	0	0	313,425
Total Other Assets	1,915,484	0	0	0	0	1,915,484	2,160,366
TOTAL ASSETS	4,905,122	1,626,131	142,494,275	81,510,170	29,212,527	259,748,225	257,967,312

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF FINANCIAL POSITION
CONSOLIDATED - ALL FUNDS
For the Three Months Ended March 31, 2020 and March 31, 2019

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL March 31, 2020</u>	<u>TOTAL March 31, 2019</u>
LIABILITIES & NET ASSETS							
Liabilities:							
Grants Payable	0	0	259,550	365,750	0	625,300	589,943
Contingent Liabilities	0	0	0	0	17,732,723	17,732,723	17,142,270
Funds held as Agency Endowments	0	0	6,520,944	0	0	6,520,944	5,618,470
Funds held as Stewardship Funds	0	0	0	31,099,027	0	31,099,027	21,850,007
Payroll, Misc. and Accts Payable	1,325,739	645	0	0	0	1,326,384	1,374,655
Total Liabilities	1,325,739	645	6,780,494	31,464,777	17,732,723	57,304,378	46,575,344
Net Assets:							
Net Assets-Beginning Balance	3,515,842	6,600,083	161,596,558	45,604,358	13,018,722	230,335,563	198,371,158
Change in Net Assets -							
Current Year	63,541	(4,974,598)	(25,882,776)	4,441,035	(1,538,918)	(27,891,716)	13,020,810
Total Net Assets	3,579,383	1,625,486	135,713,781	50,045,393	11,479,804	202,443,847	211,391,968
TOTAL LIABILITIES & NET ASSETS	4,905,122	1,626,131	142,494,275	81,510,170	29,212,527	259,748,225	257,967,312

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Three Months Ended March 31, 2020 and March 31, 2019

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL March 31, 2020</u>	<u>TOTAL March 31, 2019</u>
SUPPORT AND REVENUE:							
Contributions	13,298	8,500	988,897	14,881,022	0	15,891,718	4,362,011
Interfund Gifts	39,564	0	39,279	712,317	0	791,160	1,999,677
Pledge Payments Received	0	382,250	0	72,276	0	454,526	367,750
Future Contributions-A/R-Pledge-CRT-CGA	0	0	0	0	0	0	29,886
Contributions Received via Bequest	93,228	0	259,323	4,042,771	0	4,395,321	3,606,320
Change in Value, Split Interest Trusts, Future Assets	0	0	0	0	3,320,080	3,320,080	2,293,466
Gain/Loss on Sale of Property	0	0	2,164	0	0	2,164	0
Income from Related Party (LLC)	0	0	0	0	0	0	0
Interest & Dividend Income	16,871	4,987	810,739	424,118	0	1,256,716	1,106,338
Administrative Fees	803,850	0	0	0	0	803,850	626,619
Fees from Special Projects	4,997	0	0	0	0	4,997	6,113
Workshop and Contract Service Income	3,193	0	0	0	0	3,193	20,944
Misc Income/Returned Grants	23,377	0	0	0	0	23,377	11,573
Total Support and Revenue	998,378	395,737	2,100,402	20,132,503	3,320,080	26,947,101	14,430,698
EXPENSES:							
Operating Expenses and Distributions:							
Salaries & Benefits	640,421	0	0	0	0	640,421	584,531
Administrative Costs	133,913	62,331	0	0	0	196,244	216,587
Occupancy Costs	55,347	0	0	0	0	55,347	48,680
Development Expenses	57,654	11,604	0	0	0	69,258	52,210
Board & Committee Expenses	869	0	0	0	0	869	757
Total Operating Expenses	888,204	73,935	0	0	0	962,139	902,764

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
STATEMENT OF ACTIVITIES
CONSOLIDATED - ALL FUNDS
For the Three Months Ended March 31, 2020 and March 31, 2019

	<u>COMBINED OPERATING</u>	<u>SPECIAL PROGRAMS</u>	<u>ENDOWMENT</u>	<u>NON ENDOWED</u>	<u>BEQUEST, CRT RECEIVABLES</u>	<u>TOTAL March 31, 2020</u>	<u>TOTAL March 31, 2019</u>
Grants and Grant Related Expenses:							
Grants	0	5,261,601	1,552,919	2,412,539	0	9,227,059	7,109,478
Interfund Grants	0	9,347	316,914	464,899	0	791,160	1,999,677
Pledge Payments Paid	0	0	0	0	719,141	719,141	367,750
Bequests Payments/Transfers	0	0	0	0	4,125,276	4,125,276	3,575,157
Other Expenses	0	6,857	0	53,708	0	60,566	231,479
Other Payments/Transfers	0	0	(29,399)	29,399	0	0	0
Grant Related Expenses	0	0	0	0	0	0	1,760
Administrative Fees	0	0	535,389	253,880	14,581	803,850	626,619
Fees to Managers	82	0	53,282	22,389	0	75,754	74,577
Total Grants and Grant Related Expenses	82	5,277,805	2,429,105	3,236,815	4,858,998	15,802,806	13,986,496
 Total Expenses and Grants	 888,286	 5,351,740	 2,429,105	 3,236,815	 4,858,998	 16,764,944	 14,889,260
 Excess of Revenues (Expenses)							
Before Gains on Investments & Transfers	110,092	(4,956,002)	(328,703)	16,895,689	(1,538,918)	10,182,157	(458,562)
 GAINS(LOSS) ON INVESTMENTS:							
Realized-Gain (Loss)	0	286	2,158	(27,259)	0	(24,815)	(2,497)
Unrealized-Gain(Loss)	(46,550)	(18,881)	(25,556,231)	(12,427,395)	0	(38,049,058)	13,481,869
Total Gain/(Loss) on Investments	(46,550)	(18,595)	(25,554,073)	(12,454,654)	0	(38,073,873)	13,479,372
 Change in Net Assets	 63,541	 (4,974,598)	 (25,882,776)	 4,441,035	 (1,538,918)	 (27,891,716)	 13,020,810
 Net Assets Beginning of Year	 3,515,842	 6,600,083	 161,596,558	 45,604,358	 13,018,722	 230,335,563	 198,371,158
 Net Assets, End of Period	 3,579,383	 1,625,486	 135,713,781	 50,045,393	 11,479,804	 202,443,847	 211,391,968

COMMUNITY FOUNDATION FOR MONTEREY COUNTY
Combined Operating Fund Budget vs. Actual

For the Three Months Ended March 31, 2020 and March 31, 2019

	Year-To-Date			YTD Actual 3/31/2019
	Actual	Budget	Variance	
REVENUE				
Contributions - Foundations	11,673	2,500	9,173	119
Contributions - Indiv/Corp	1,625	11,035	(9,410)	2,470
Contributions - Interfund	39,564	35,560	4,004	35,053
Bequests Received	93,228	14,650	78,578	102,666
Admin Fees	803,850	800,088	3,762	626,619
Special Project Fees	4,997	4,997	0	6,113
Workshops/Contracts	3,193	20,400	(17,207)	20,944
Miscellaneous Income	23,377	10,500	12,877	11,573
Interest and Dividends	16,871	13,749	3,122	17,220
Total Revenue	998,378	913,479	84,899	822,777
EXPENSE				
Personnel				
Salaries and Wages	501,586	509,294	(7,708)	456,720
Payroll Taxes	40,389	39,749	640	37,907
Insurance and Other Benefits	98,446	104,772	(6,326)	89,904
Sub-total	640,421	653,815	(13,394)	584,531
Administrative				
Supplies	6,869	5,500	1,369	4,122
Equip / Computer Maintenance	13,892	17,325	(3,433)	16,093
Bank Charges	3,292	3,999	(707)	2,545
Printing	1,559	10,330	(8,771)	4,124
Postage / Freight	4,675	7,226	(2,551)	4,482
Dues/Subscriptions	19,296	21,654	(2,358)	19,726
Services (legal, acct, consult)	52,567	56,303	(3,736)	60,697
D&O Insurance	2,783	4,500	(1,717)	2,703
Telecommunications	3,679	4,348	(669)	4,195
Conferences & Training	5,269	10,400	(5,131)	9,980
Miscellaneous	0	0	0	(1,507)
Depreciation	20,031	20,031	0	19,029
Sub-total	133,913	161,616	(27,703)	146,188
Facilities				
Property / Liability Insurance	10,765	10,765	0	8,578
Maintenance / Repairs	6,235	4,800	1,435	2,762
Janitorial & Landscaping	5,219	5,274	(55)	5,248
Rent	12,509	13,338	(829)	12,145
Mortgage, Interest & Property Taxes	11,855	11,855	0	12,477
Utilities	8,763	7,776	987	7,469
Sub-total	55,347	53,808	1,538	48,680
Development, Program & Staff				
Donor Development	21,524	27,425	(5,901)	23,823
Advertising & Promotion	13,149	12,351	798	8,749
Mileage, Meals & Meetings	890	2,419	(1,529)	1,552
Workshops	11,281	12,564	(1,283)	11,478
Annual Meetings	1,080	0	1,080	399
75th Anniversary Expenses	3,567	11,725	(8,158)	0
Annual Report	4,307	250	4,057	1,565
Staff Recognition Expenses	1,856	1,968	(112)	1,111
Board & Committee Expenses	869	1,190	(321)	757
Sub-total	58,523	69,892	(11,369)	49,433
Total Expenses	888,204	939,131	(50,927)	828,832
Net Income / (Loss) Before Investment Returns	110,174	(25,652)	135,826	(6,055)
Realized Gains/(Losses)	0	0	0	0
Unrealized Gains/(Losses)	(46,550)	0	(46,550)	29,706
Investment Management Fee	82	0	82	97
Net Income / (Loss) Including Investment Returns	63,541	(25,652)	89,194	23,553

Community Foundation for Monterey County

Operating Reserve Policy

Approved August 2012

Amended June 28, 2016

Amended June 25, 2019

The Operating Reserve Policy (Policy) defines the nature of the CFMC's operating cash assets and establishes goals and guidelines for minimum balances. The Policy does not pertain to cash that is held in the CFMC's investment portfolio, which is governed by the Investment Policy Statement. Nor does it pertain to the CFMC's administrative endowment, which is a permanently restricted, endowed fund whose exclusive use is the support of CFMC operations.

The CFMC's operating cash assets fall into four categories: 1. operating reserve; 2. cash on hand; 3. building reserve; and, 4. board designated reserve.

Definitions

The **operating reserve** is a designated cash amount that is held in reserve for urgent operating needs and to assure the financial health of the CFMC. Operating reserves can be set as a percentage of the annual operating budget or a fixed amount. Usage of the operating reserve requires board approval. Currently the CFMC has an operating reserve of \$500,000. This fund, and the reserve amount, was established by vote of the board. These funds may be invested in the medium-term portfolio.

Cash on hand is the cash available for normal operations and capital expenditures of the CFMC. Calculation of a monthly cash on hand figure should be net of the operating cash reserve, building reserve and board designated reserve. Since fees on funds (the CFMC's primary source of operating revenue) are taken quarterly, cash on hand varies from month-to-month. Cash on hand should equal 3 – 6 months of the current year's operating budget. When cash on hand exceeds six months, and the operating reserve and building reserve are fully funded, **the Finance Committee shall consider whether any amounts in excess shall be placed into the board designated reserve.**

The **building reserve** is an amount set aside for significant, unanticipated expenditures that improve or maintain the structural and operating integrity of CFMC-owned facilities. The building reserve is \$150,000, and was established by vote of the board in June 2012. The amount was based on a consultant's report that sought this information. It was funded in five annual installments. A reserve study should be conducted every five years to insure the adequacy of the fund. A review was performed in 2017; no change was recommended. The building reserve is invested only in cash instruments.

The **board designated reserve** consists of funds in addition to the funds listed above that are not restricted to the CFMC's grant-making programs. Should the board so designate, the board designated reserve can reside in the CFMC's portfolio, be held in cash or in other investment instruments. Use of

the fund is at the board's discretion. The fund can serve as additional operating reserves, be allocated to special projects, utilized for grant making or any other mission-related purpose the board deems appropriate. The board retains the flexibility to alter the use of the fund based on organizational or community need. They are generally comprised of operating assets that have accumulated beyond the designated balances of the operating reserve, cash on hand and the building reserve, or derive from planned gifts that name the CFMC's operations as beneficiary. (The CFMC's board has legal authority to place any unrestricted gift into any of the funds listed above. However, the CFMC's current practice, approved by the board, is to place all unrestricted bequests into the general endowment for the support of grant making.) Currently, there is no board designated reserve fund, as year-end cash on hand has not exceeded six months.

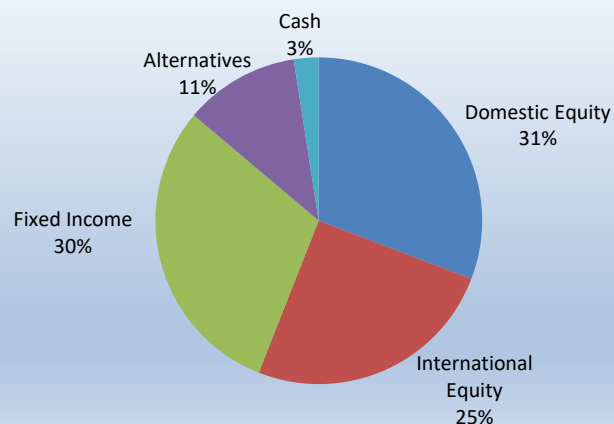
Annual review of this policy and the amounts specified for each of the operative reserve funds is the responsibility of the CFMC finance committee. Changes to the policy will be recommended to the board of directors.

Long-term Fund

Period ending: 03/31/2020

ASSET ALLOCATION \$205,174,085 at 3/31/2020

Pooled Endowment Portfolio Asset Allocation



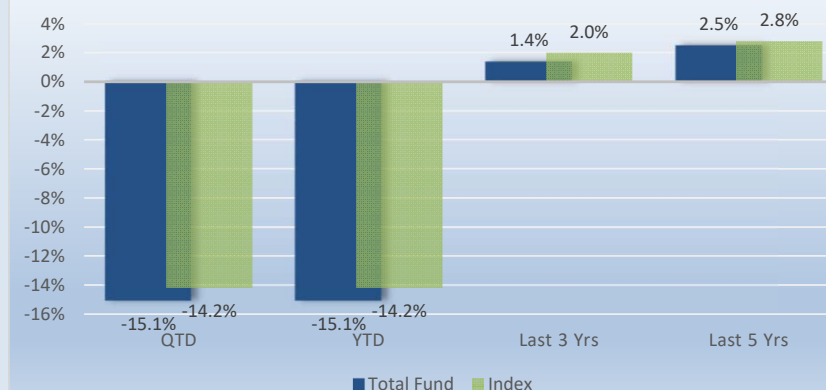
	%	\$ (000)
Domestic Equity	30.8%	63,209
International Equity	25.2%	51,662
Fixed Income	30.2%	61,879
Alternatives	11.4%	23,383
Cash	2.5%	5,042
Total Portfolio Value	100.0%	205,174

COMPONENTS OF CHANGE - PRELIMINARY (\$ 000)

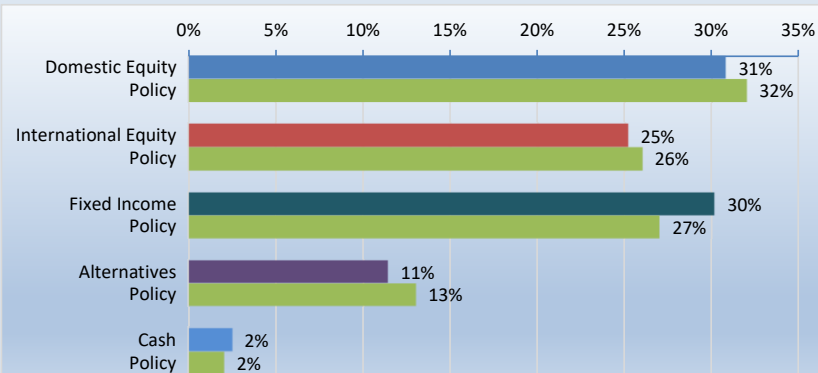
	QTD	YTD
Beginning Value	227,546	227,546
Net Contributions (Withdrawals)	14,736	14,736
Ending Value	205,174	205,174
Investment Gain (Loss)	(37,108)	(37,108)

PERFORMANCE - PRELIMINARY PORTFOLIO RETURNS

Portfolio Returns vs. Policy Index



ASSET ALLOCATION VS. POLICY %



Performance QTD through 3/31/2020

S&P 500 -12.4% Int'l Equities 14.5% US Bonds -0.6%

Note: Int'l Equities and US Bonds are represented by the MSCI ACWI Ex US and BC Aggregate Index, respectively.

VERUS MARCH CAPITAL MARKETS UPDATE

THE ECONOMIC CLIMATE

- Roughly 17 million people, or around 10% of the U.S. labor force filed for unemployment in the final three weeks of March, indicating the historic impact the social distancing controls have had on the U.S. labor market. Claims are expected to remain high, and many analysts believe the recent claims data have been understated due to the sheer volume of claims perhaps overwhelming processing capacity.
- The broad U-3 unemployment rate rose from 3.5% to 4.4% in the March household survey. The number of unemployed people on temporary layoff more than doubled to 1.8 million, while the number of permanent job losers increased by 177,000 to reach 1.5 million.
- The Federal Reserve responded quickly and forcefully to ensure the flow of credit to U.S. households and businesses. Over the course of the month, the Fed cut the range for federal funds from 1.50-1.75% to 0.00-0.25% and reintroduced several crisis-era liquidity programs from its arsenal of monetary policy tools.

MARKET PORTFOLIO IMPACTS

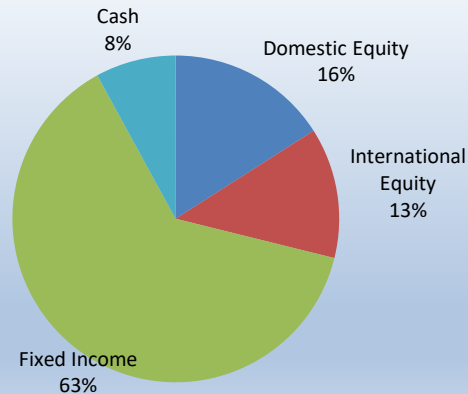
- The S&P 500 Index declined 12.4% over the period, marking its 15th worst monthly return since 1871. Before making a partial recovery in late March, the S&P 500 Price Index hit intra-month lows of 2237 on March 23rd and was down 24.3% over the month-to-date.
- U.S. Treasuries provided downside protection as yields pushed lower across the curve, and the 10-year Treasury yield fell from 1.15% to 0.67%. The Treasury curve steepened slightly as shorter-term yields fell further than yields on longer-dated Treasuries.

Mid-term Fund

Period ending: 03/31/2020

ASSET ALLOCATION \$7,353,746 at 3/31/2020

Pooled Endowment Portfolio Asset Allocation

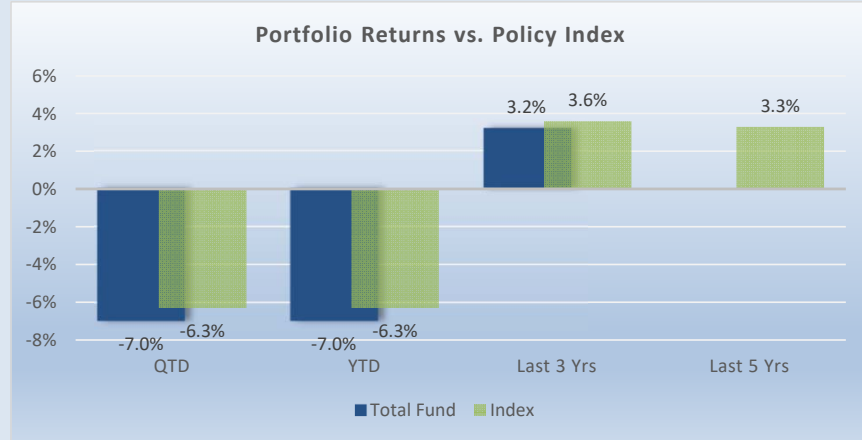


	%	\$ (000)
Domestic Equity	15.9%	1,172
International Equity	12.9%	951
Fixed Income	63.2%	4,644
Cash	8.0%	586
Total Portfolio Value	100.0%	7,354

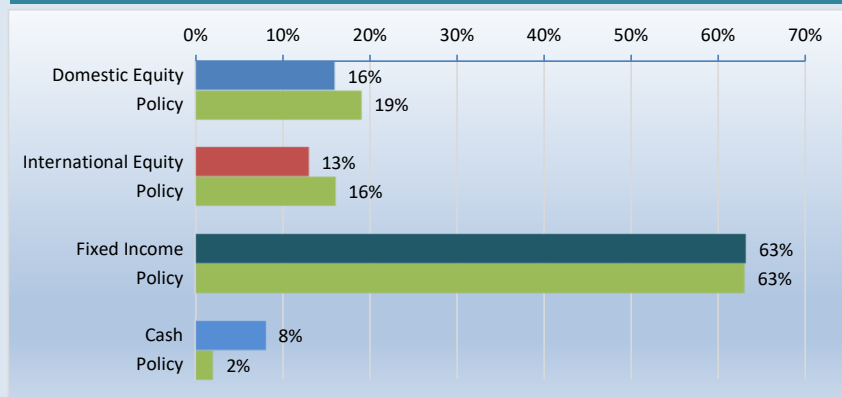
COMPONENTS OF CHANGE - PRELIMINARY (\$ 000)

	QTD	YTD
Beginning Value	7,614	7,614
Net Contributions (Withdrawals)	299	299
Ending Value	7,354	7,354
Investment Gain (Loss)	-559	-559

PERFORMANCE - PRELIMINARY PORTFOLIO RETURNS



ASSET ALLOCATION VS. POLICY



Performance QTD through 3/31/2020

S&P 500 -12.40% Int'l Equities 14.50% US Bonds -0.60%

Note: Int'l Equities and US Bonds are represented by the MSCI ACWI Ex US and BC Aggregate Index, respectively.

VERUS MARCH CAPITAL MARKETS UPDATE

THE ECONOMIC CLIMATE

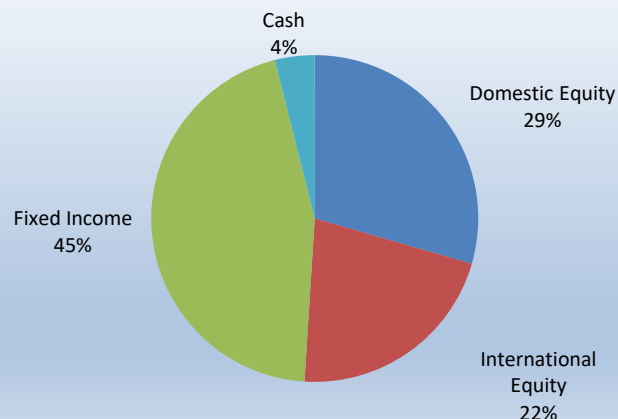
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MARKET PORTFOLIO IMPACTS

- The S&P 500 Index declined 12.4% over the period, marking its 15th worst monthly return since 1871. Before making a partial recovery in late March, the S&P 500 Price Index hit intra-month lows of 2237 on March 23rd and was down 24.3% over the month-to-date.
- U.S. Treasuries provided downside protection as yields pushed lower across the curve, and the 10-year Treasury yield fell from 1.15% to 0.67%. The Treasury curve steepened slightly as shorter-term yields fell further than yields on longer-dated Treasuries.

ASSET ALLOCATION \$3,287,926 at 3/31/2020

Pooled Endowment Portfolio Asset Allocation

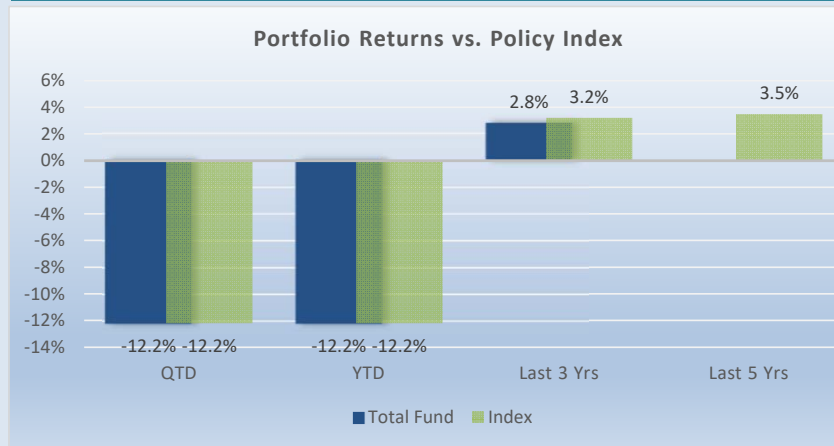


	%	\$ (000)
Domestic Equity	29.5%	969
International Equity	21.5%	708
Fixed Income	45.1%	1,481
Cash	3.9%	129
Total Portfolio Value	100.0%	3,288

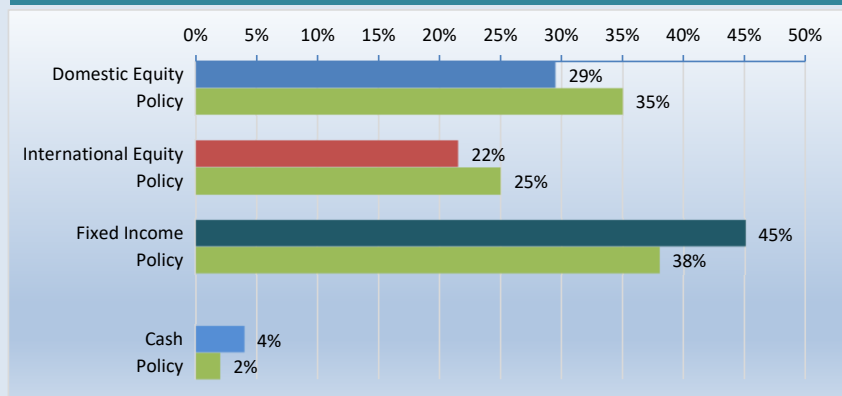
COMPONENTS OF CHANGE - PRELIMINARY (\$ 000)

	QTD	YTD
Beginning Value	3,834	3,834
Net Contributions (Withdrawals)	-82	-82
Ending Value	3,288	3,288
Investment Gain (Loss)	-464	-464

PERFORMANCE - PRELIMINARY PORTFOLIO RETURNS



ASSET ALLOCATION VS. POLICY %



Performance QTD through 3/31/2020

S&P 500 -12.40% Int'l Equities 14.50% US Bonds -0.60%

Note: Int'l Equities and US Bonds are represented by the MSCI ACWI Ex US and BC Aggregate Index, respectively.

VERUS MARCH CAPITAL MARKETS UPDATE

THE ECONOMIC CLIMATE

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Resource Development Summary

March, 2020

Current Activity Report

Number of Meetings/Contacts

Month	Professional Advisor	Prospects	Current Fund	Presentations	Events	Newsletters - eBlasts
January	5	19	19	4 *See below	11	3
February	12	22	12	4 *See below	11 *See below	2
March	10	22	13	2 *See Below	11 *See Below	
Total Activity	27	63	44	0		5

January Events: Weston Call Fund for Big Sur, Community Fund for Carmel Valley, Northern Monterey County Foundation, Board Retreat, Southern Monterey County Foundation, TIAA Kaspick Bequest Reporting Tool Webinar, Community Fund for Carmel Valley Meeting, Siembra Latinos Meeting, Junior Achievement Monterey Bay Business Hall of Fame Lunch, Noteware Retreat, HRI- Restorative Justice, MLK Day March, LCCF Public Policy, Montage Foundation, DAF Presidents Call, Bright Futures, Legacy Planning, Church in the Forest, AFP Board Meeting, Leadership Council

February Events: CFMC Legacy Lunch, Community Fund Carmel Valley meeting, Weston Call Fund for Big Sur meeting, SMCF event planning meeting, NMCF meeting, MC Gives Check Ceremony, Census Convening, AFP Site-Visit, IMPOWER, Montage Luncheon, Hartnell Presidential Task Force, Salinas Valley Regional Economy, Marti and Steve Diamond Foundation, Irvine Foundation, AFP Meet the Funders Presentation

March Events: Resource Development Committee Meeting, Community Fund for Carmel Valley Meeting, Southern Monterey County COVID response meeting (Zoom), Bright Futures/ Bright Spot Celebration, Carmel Valley Women's Club Luncheon, Leadership Council, Weekly COVID-19 Call, AFP Board Meeting, LCCF, Driscolls, Regional Prosperity Strategy Meeting, MPCC Board Meeting, Business Roundtable City of Monterey

*On-going: Salinas & Monterey Rotary Clubs

Planned Gifts

New Legacy Society Members for the Month:	8
Expectancy Additions Year to Date:	8,355,001
Legacy Society Members to Date:	246
Total Expectancies to Date:	\$218,489,727.00

New Funds Created 2020

Type of Fund	Number of Funds	Establishing Gift
Affiliate Fund		
Weston Call Fund for Big Sur	1	\$ 5,000.00
Community Fund for Carmel Valley	1	\$ 10,000.00
Agency Stewardship Fund		
Carmel Valley Manor Foundation	1	\$ 12,817,687.00
Hartnell Stewardship fund	1	
Endowed Donor Advised Fund		
William R. Duncan B. Lewis Family Foundation Fund	1	\$ 612,453.34
Non-Endowed Donor Advised Fund		
Carmel Gives Fund (formerly Tim Allen Cares)	1	\$ 51,780.00
The Club at Pasadera Employee Emergency Assistance Fund	1	\$ 2,500.00
Dewey Foundation Fund	1	\$ -
Non-Endowed Scholarship		
Vista Verde Labor Scholarship Fund	1	\$ -
Non-Endowed Special Purpose Fund		
Monterey Peninsula Small Business Relief Fund	1	\$ -
Special Purpose Fund		
Casa de Noche Buena	1	\$ 10,000.00
Feed the Homeless Fund	1	
New Funds Created Total:	12	\$ 13,509,420.34

New Recievables/CGA/Bequests/Grants		
Payment on Previously Recorded Recievable		\$719,140.97
Total Contributions		
Year 2020 - YTD	\$	16,616,288.94
Year 2019 - YTD	\$	8,401,908.97

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
CEO Discretionary					
General Endowment - Opportunity Fund	The First Tee of Monterey	20200129		5,000	2020 Pay It Forward Scholarship
		Total		5,000	
Donor Advised					
John and Annette Romans Family Fund	Campaign for the Preservation of Mission San Antonio de Padua	20200613		20,000	general operating support
Janzen Family Fund	Church in the Forest	20200582		10,000	general operating support
Janzen Family Fund	Food Bank for Monterey County	20200584		500	general operating support
Janzen Family Fund	Rancho Cielo	20200585		500	general operating support
Janzen Family Fund	Salvation Army - Monterey Peninsula Corps	20200583		1,000	Family Transition Housing
Doolittle Fund	California State Parks Foundation	20200079	②	50,000	for State Park maintenance and restoration projects
McMahan Family Fund	Chartwell School	20200423	②	100,000	Building 500 Fund
The Fred Terman and Nan Borreson Fund	Saint James Episcopal Church	20200098		5,000	general operating support
Anonymous Fund	Chartwell School	20200422	②	100,000	Building 500 Fund
Anonymous Fund	Foundation of California State University Monterey Bay	20200474		5,000	the Sam Farr Archives
Anonymous Fund	Food Bank for Monterey County	20200528		5,000	general operating support
Marsha McMahan Zelus Fund	York School	20200475		2,000	2020 Inspire Gala
Sun Street Centers Stewardship Fund	Sun Street Centers	20200421	②	190,000	withdrawal
The David and Lucile Packard Foundation Fund	ACTION Council of Monterey County	20200080		6,100	SYI grantee, Urban Arts Collaborative to develop their website and for grant writing services
The David and Lucile Packard Foundation Fund	Restorative Justice Partners, Inc.	20200081		1,300	for SYI grantee, Restorative Justice Partners, to support a staff retreat to implement their strategic plan
Del Monte Forest Conservancy Fund	Del Monte Forest Conservancy	20200321		45,000	general improvements and maintenance
Mike and Mary Orradre Fund	Catholic Charities Of The Diocese Of Monterey	20200455		10,000	general operating support
Farrell/Allen Carmel Rotary Fund	AIM for Mental Health	20200430		500	to support the Art Exhibition and Reception for the 3rd Annual AIM Ad Contest
Farrell/Allen Carmel Rotary Fund	Carmel High School Foundation	20200431		300	to support the expanded baseball program
Farrell/Allen/LaSalle Carmel Rotary Fund	Carmel High School ASB, This Club Saves Lives	20200632		5,000	provide emergency funding for the food bank program
Farrell/Allen Carmel Rotary Fund	Carmel High Sober Grad	20200424		3,000	to support a drug and alcohol free graduation
Farrell/Allen/LaSalle Carmel Rotary Fund	Hospice Giving Foundation	20200432		4,000	to support ongoing educational programs for end-of-life preparedness
Farrell/Allen Carmel Rotary Fund	Monterey Bay Fisheries Trust	20200425		2,500	to support the leadership program and strengthen viability of sustainable commercial fishing in Monterey Bay
Farrell/Allen Carmel Rotary Fund	Porterville Breakfast Rotary Club	20200429		1,000	to support the fallen firefighter luncheon
Farrell/Allen/LaSalle Carmel Rotary Fund	Rotary Club of Carmel-by-the-Sea Foundation	20200434	②	85,000	to support Carmel-by-the-Sea Rotary Scholarships
Farrell/Allen Carmel Rotary Fund	Schools3	20200426		2,500	the help build schools in Mali
Farrell/Allen/LaSalle Carmel Rotary Fund	Sunset Cultural Center	20200433		4,000	to support the Arts Education Program in Monterey County Schools
Farrell/Allen Carmel Rotary Fund	Ventana Wilderness Alliance	20200427		3,000	to support the Youth in Wilderness Program
Farrell/Allen Carmel Rotary Fund	The Weston Collective	20200428		1,000	to purchase photography equipment for the community darkroom
Fuhs Family Foundation Fund	Montage Health Foundation	20200085		2,000	general operating support
Jeanne Smith-Holmquist Fund	Community Partnership for Youth	20200533		400	general operating support
Jeanne Smith-Holmquist Fund	First Presbyterian Church of Monterey	20200531		653	general operating support
Phyllis Geer Krystal Fund	SPCA of Monterey County	20200530	③	100,000	general operating support
Jeanne Smith-Holmquist Fund	SPCA of Monterey County	20200532		600	general operating support
Valera Whitford Lyles Fund	Santa Catalina School	20200078		2,000	general operating support

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
David G. Huey and Carla S. Hudson Family Fund	Food Bank for Monterey County	20200629		7,000	food acquisition
David G. Huey and Carla S. Hudson Family Fund	Loaves, Fishes & Computers, Inc.	20200630		3,000	free computing equipment for low income families
Wiegand Family Foundation	Rancho Cielo	20200363		1,000	the Culinary Round Up donation #183
The Landreth Family Fund	Carmel Ideas Foundation	20200359		15,000	general operating support for the Pebble Beach Authors and Ideas Festival
Marjorie McNeely Fund for the Blind or Illiterate	Blind & Visually Impaired Center of Monterey County	20200483		3,500	general operating support
Marjorie McNeely Fund for the Blind or Illiterate	Carmel Ideas Foundation	20200481		1,000	Student Literacy Program
Marjorie McNeely Fund for the Blind or Illiterate	Chartwell School	20200482		4,000	Financial Aid
Marjorie McNeely Fund for the Blind or Illiterate	Raising A Reader	20200484		750	Literacy Only
Marjorie McNeely Fund for the Blind or Illiterate	Read to Me Project	20200485		1,000	Literacy Only
Marjorie McNeely Fund for the Blind or Illiterate	Salinas Area Reading Is Fundamental (R.I.F.)	20200486		500	Literacy Only
Birt and Kathleen Johnson, Jr. Fund	San Francisco-Marin Food Bank	20200526		250	to provide healthy, nutritious food to neighbors in need
Colleagues of the Arts Endowment Fund	ACTION Council of Monterey County	20200367		500	to support Palenke Arts Youth Music Program
Colleagues of the Arts Endowment Fund	Express Yourself Inc.	20200366		1,875	provide music lessons to talented local youth musicians
Colleagues of the Arts Endowment Fund	The Weston Collective	20200364		500	to encourage youth photographic arts programs
Colleagues of the Arts Endowment Fund	Youth Arts Collective (YAC)	20200365		1,581	further art education with local youth
Steven D. Kesselring and Jean M. Forrest Fund	Meals on Wheels of the Salinas Valley, Inc.	20200544		2,500	in response to extra needs due to COVID-19
Steven D. Kesselring and Jean M. Forrest Fund	Salvation Army of Salinas California	20200545		2,500	in response to extra needs due to COVID-19
Ausonio Family Fund	Alliance on Aging	20200390		500	general operating support
Ausonio Family Fund	ARIEL Theatrical, Inc.	20200380		2,000	general operating support
Ausonio Family Fund	Silicon Valley Monterey Bay Council, Boy Scouts of America	20200393		1,000	general operating support
Ausonio Family Fund	Campaign for the Preservation of Mission San Antonio de Padua	20200400		500	general operating support
Ausonio Family Fund	Carmelite Monastery	20200384		1,000	general operating support
Ausonio Family Fund	CASA of Monterey County	20200388		1,000	general operating support
Ausonio Family Fund	Catholic Charities Of The Diocese Of Monterey	20200394		2,000	general operating support
Ausonio Family Fund	Central Coast VNA and Hospice	20200381		1,000	general operating support
Ausonio Family Fund	El Sistema USA / Salinas	20200404		500	general operating support
Ausonio Family Fund	Elkhorn Slough Foundation	20200403		500	general operating support
Ausonio Family Fund	Foundation for Monterey County Free Libraries	20200395		2,000	general operating support
Ausonio Family Fund	Friends of the Andy Ausonio Library	20200396		2,000	general operating support
Ausonio Family Fund	Gathering for Women-Monterey	20200398		1,000	general operating support
Ausonio Family Fund	Girl Scouts of California's Central Coast	20200399		2,000	general operating support
Ausonio Family Fund	Kinship Center, A Member of Seneca Family of Agencies	20200383		500	general operating support
Ausonio Family Fund	Legal Services for Seniors	20200387		500	general operating support
Ausonio Family Fund	Meals on Wheels of the Salinas Valley, Inc.	20200392		1,000	general operating support
Ausonio Family Fund	Our Lady of Refuge Church	20200386		5,000	building fund
Ausonio Family Fund	Palma School Foundation	20200397		2,000	general operating support
Ausonio Family Fund	CSUMB Panetta Institute for Public Policy	20200382		1,000	general operating support
Ausonio Family Fund	Saint Mary's College of California	20200401		1,000	general operating support
Ausonio Family Fund	San Carlos Cathedral	20200407		1,000	general operating support
Ausonio Family Fund	Spay Neuter Imperative Project California DBA SNIP	20200413		2,000	Bit O'Blarney Pet Service in Prunedale, CA 93907.

Community Foundation for Monterey County					
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Ausonio Family Fund	Tatum's Garden Foundation	20200402		500	general operating support
Ausonio Family Fund	United Way Monterey County	20200389		5,000	general operating support
Ausonio Family Fund	Valley Guild	20200385		500	general operating support
Buchalter/Adler Family Fund	Clinica de Salud del Valle de Salinas	20200449		500	general operating support
Buchalter/Adler Family Fund	Community Homeless Solutions	20200450		500	general operating support
Buchalter/Adler Family Fund	Community Human Services	20200451		500	general operating support
Buchalter/Adler Family Fund	Food Bank for Monterey County	20200452		500	general operating support
Buchalter/Adler Family Fund	Franciscan Workers of Junipero Serra	20200453		500	general operating support
Buchalter/Adler Family Fund	Housing Resource Center	20200447		500	general operating support
Buchalter/Adler Family Fund	Meals on Wheels of the Salinas Valley, Inc.	20200448		500	general operating support
Packer Family Foundation	Congregation Beth Israel	20200083		572	\$500 for Carmel Jewish Film Festival sponsorship and \$72 for Book of Life 2019
The Jackie and Mark Wendland Fund	Gathering for Women-Monterey	20200664		1,000	general operating support
Friends of Community Animal Services Fund	City of Salinas	20200489		14,553	reimbursement for 122 adoption fees from Nov 14, 2019 through Jan 4, 2020.
Friends of Community Animal Services Fund	Monterey County Animal Services	20200490		8,680	reimbursement for 94 adoption fees from Nov 14, 2019 through Jan 4, 2020.
Fuqua Family Foundation Fund	Meals on Wheels of the Monterey Peninsula	20200353		1,500	Women Who Care
Buccafurni-Lawrence Fund	King's College	20200437		5,000	two scholarships
Buccafurni-Lawrence Fund	Mount Saint Joseph Academy	20200436		5,000	two scholarships
Buccafurni-Lawrence Fund	SPCA of Monterey County	20200351		5,000	to support the telethon
Nepenthe/Phoenix Corporation Fund	Food Bank for Monterey County	20200529		10,000	general operating support
Sarah and Robert Bouchier Fund	ACE Charter Schools	20200440		500	Scholarship Fund
Sarah and Robert Bouchier Fund	Food Bank for Monterey County	20200493		1,000	general operating support
Neidel Family Fund	Carmel Music Society	20200361		5,000	general operating support
Neidel Family Fund	Cystic Fibrosis Foundation, Rocky Mountain Chapter	20200360		500	general operating support
Zekai and Carolyn Akcan Fund	Food Bank for Monterey County	20200495		5,000	general operating support
Don Nucci Fund for the Salinas Valley	Salinas High School	20200362		1,842	The Wood Shop Program directed by Chuck Felice
Matthew Simis and Michael Gray Fund	Pacific Repertory Theatre	20200076		500	general operating support
John and Annette Romans Family Fund	Hartnell College Foundation	20200305		20,000	the King City Expansion Project
John and Annette Romans Family Fund	Sun Street Centers	20200304	①	50,000	the King City Sober House Project
The Joel and Dena Gambord Charitable Foundation	Carmel Foundation	20200551		5,000	meal delivery to the homebound
The Joel and Dena Gambord Charitable Foundation	Meals on Wheels of the Monterey Peninsula	20200552		5,000	meal delivery to the homebound
Anthony and Lary Lynn Muller Fund	Gathering for Women-Monterey	20200492		500	support for homeless women
Anthony and Lary Lynn Muller Fund	Guide Dogs for the Blind	20200307		500	general operating support
Anthony and Lary Lynn Muller Fund	KAZU-FM Radio 90.3	20200480		1,000	on air match
Anthony and Lary Lynn Muller Fund	KQED, Inc.	20200308		500	general operating support
Anthony and Lary Lynn Muller Fund	SPCA of Monterey County	20200494		5,000	general operating support
The Fred Terman and Nan Borreson Fund	Los Gatos-Saratoga Observation Nursery School	20200491		500	to be used at the discretion of the director
The Fred Terman and Nan Borreson Fund	Playful People Productions	20200534		1,000	general operating support
The Fred Terman and Nan Borreson Fund	Tower Foundation of San Jose State University	20200298		1,000	the acquisition of materials supporting research and study in areas related to underrepresented communities
Marcia F. DeVoe Fund	Start Soco dba ArtStart	20200670		5,000	general operating support
Rick and Tonya Antle Fund	Boys & Girls Clubs of Monterey County	20200075		20,000	High School Youth Program

Community Foundation for Monterey County					
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Rick and Tonya Antle Fund	Girls Inc. of the Central Coast	20200350	1,000	Annual Fundraiser to help create awareness of programs on the Central Coast	
Rick and Tonya Antle Fund	The Jockey Club Safety Net Foundation	20200476	500	general operating support in honor of Stephanie Hronis	
Rick and Tonya Antle Fund	Pacific Repertory Theatre	20200668	1,000	to assist in meeting the financial needs during this health crisis	
Rick and Tonya Antle Fund	Planned Parenthood Mar Monte	20200074	2,500	student education	
Vallentin Fund	Food Bank for Monterey County	20200446	1,000	provide food for the neediest children and their families in Monterey Co.	
Lenore and Dale Meyer Fund	Animal Friends Rescue Project	20200378	15,000	adoption services	
Lenore and Dale Meyer Fund	Boys & Girls Clubs of Monterey County	20200369	20,000	Nutrition Program	
Lenore and Dale Meyer Fund	Gathering for Women-Monterey	20200374	8,000	general operating support	
Lenore and Dale Meyer Fund	Hospice Giving Foundation	20200376	20,000	general operating support	
Lenore and Dale Meyer Fund	Legal Services for Seniors	20200372	15,000	general operating support	
Lenore and Dale Meyer Fund	Max's Helping Paws Foundation	20200368	20,000	Emergency Care	
Lenore and Dale Meyer Fund	Meals on Wheels of the Monterey Peninsula	20200375	8,000	general operating support	
Lenore and Dale Meyer Fund	Monterey Peninsula College Foundation	20200373	20,000	general operating support	
Lenore and Dale Meyer Fund	Northridge Hospital Foundation	20200379	15,000	\$7,500 to Cancer Care and \$7,500 to Cardiac Care	
Lenore and Dale Meyer Fund	Peace of Mind Dog Rescue	20200377	15,000	adoption services	
Lenore and Dale Meyer Fund	SPCA of Monterey County	20200370	20,000	Adoption Services	
Lenore and Dale Meyer Fund	Sunset Cultural Center	20200371	15,000	general operating support	
Ausonio Family Fund	American Heart Association	20200315	1,000	Go Red for Women	
Ausonio Family Fund	Big Sur Land Trust	20200310	1,000	general operating support	
Ausonio Family Fund	Central Coast VNA and Hospice	20200316	500	general operating support	
Ausonio Family Fund	Girls Inc. of the Central Coast	20200311	1,000	general operating support	
Ausonio Family Fund	Italian Catholic Federation of California Inc	20200313	500	ICF Branch 51 Scholarship Fund	
Ausonio Family Fund	Monterey County Agricultural Education, Inc.	20200314	1,000	general operating support	
Mary and Peter Hogley Memorial Fund	St. Columba by-the-Lake	20200084	2,000	general operating support	
Ramsey Shirk Fund	Lopez Community Land Trust	20200306	6,600	the housing assistance fund	
The Peter and Jackie Henning Fund	Amherst College	20200338	2,000	general operating support	
The Peter and Jackie Henning Fund	Carmel-By-The Sea Public Library Foundation	20200336	2,500	Camp David donation	
The Peter and Jackie Henning Fund	The First Tee of Monterey	20200339	20,000	Pay-It-Forward Scholarship and Mentoring program for Monterey County Students attending CSUMB	
The Peter and Jackie Henning Fund	Monterey Jazz Festival	20200358	3,000	the Education Program (\$2,000) and the Trombone Artist Sponsorship (\$1,000)	
The Peter and Jackie Henning Fund	Central Coast Quality of Life Programs	20200337	750	the February 8th fundraiser	
The Peter and Jackie Henning Fund	Ride Out Lyme, Inc.	20200335	500	Lindsay Colker's ride on March 7th in Manhattan Beach	
McMahan Family Fund	Food Bank for Monterey County	20200527	10,000	general operating support	
Gloria Fund	Community Learning Network	20200354	500	to support the film "As Temperatures Rise"	
Harlan and Barbara Hall Fund	Nevada Museum of Art	20200477	2,500	general operating support	
Harlan and Barbara Hall Fund	Reno Philharmonic Association Inc.	20200478	10,000	\$5,000 towards general operating support and \$5,000 towards concert sponsorship	
Chris's Fund	Ave Maria Senior Living	20200479	3,000	Music Program	
Cormorant Fund	American Red Cross of the Central Coast	20200417	2,000	to assist Australians effected by the recent bush fires	
Cormorant Fund	Carmel Foundation	20200539	2,000	general operating support	
Cormorant Fund	Catholic Charities Of The Diocese Of Monterey	20200537	2,000	general operating support	

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
Cormorant Fund	Doctors Without Borders	20200415		3,000	general operating support
Cormorant Fund	Food Bank for Monterey County	20200540		2,000	general operating support
Cormorant Fund	Gathering for Women-Monterey	20200541		1,000	general operating support
Cormorant Fund	Meals on Wheels of the Monterey Peninsula	20200535		500	general operating support
Cormorant Fund	Meals on Wheels of the Salinas Valley, Inc.	20200536		500	general operating support
Cormorant Fund	Salvation Army - Monterey Peninsula Corps	20200538		1,000	general operating support
Cormorant Fund	St. Jude Children's Research Hospital	20200416		1,000	general operating support
Andy and Steffanie Smith Fund	Boys & Girls Clubs of Monterey County	20200547		1,000	wanted to send a little extra to help right now
Andy and Steffanie Smith Fund	Central Coast YMCA	20200549		1,000	wanted to help a little in this crazy time
Andy and Steffanie Smith Fund	Food Bank for Monterey County	20200550		1,000	wanted to help a bit in this crazy time
Andy and Steffanie Smith Fund	Meals on Wheels of the Salinas Valley, Inc.	20200548		1,000	wanted to send a little extra to help in this crazy time
Andy and Steffanie Smith Fund	Salvation Army of Salinas California	20200546		1,000	wanted to help out in this crazy time
Trinidad and Lupe Gomez Family Fund	City of Gonzales	20200412		2,000	the Youth Council's Youth Mental Health needs assessment
Reese Family Fund	Food Bank for Monterey County	20200633		3,000	general operating support
Reese Family Fund	Meals on Wheels of the Monterey Peninsula	20200634		1,500	general operating support
Ben and Mary Ann Whitten Fund	Meals on Wheels of the Monterey Peninsula	20200457		1,000	general operating support
The Carmel Realty Foundation	Carmel-By-The Sea Public Library Foundation	20200297		500	general operating support Presidential Edition in April
The Carmel Realty Foundation	Veterans Transition Center of Monterey County	20200352		500	general operating support
Learning Opportunities Endowment Fund for Scottish Fiddlers of California	Scottish Fiddlers of California	20200333		16,905	annual draw
Maury Richmond Scholarship Stewardship Fund	Scottish Fiddlers of California	20200334		2,681	annual draw
Gerosin Fund	Food Bank for Monterey County	20200665		2,000	general operating support
Thau Family Fund	Food Bank for Monterey County	20200496		1,000	general operating support
Karen M. and Brendan P. Kelly Fund	Food Bank for Monterey County	20200543		1,000	purchase food
Karen M. and Brendan P. Kelly Fund	Gathering for Women-Monterey	20200542		1,000	homeless services
Barbara Paul and Tom LaFaille Fund	Food Bank for Monterey County	20200503		500	general operating support
Barbara Paul and Tom LaFaille Fund	Gathering for Women-Monterey	20200669		1,000	general operating support
Barbara Paul and Tom LaFaille Fund	Max's Helping Paws Foundation	20200487		500	general operating support
Rotary Club of Monterey, Cannery Row Fund	RotaCare Bay Area, Inc.	20200077		1,000	to support the clinic in Seaside, CA.
Kendall and Kathryn Smith Family Fund	Food Bank for Monterey County	20200458		5,000	general operating support
Kendall and Kathryn Smith Family Fund	Meals on Wheels of the Monterey Peninsula	20200459		5,000	general operating support
Tom Grainger Memorial Fund	Boys & Girls Clubs of Monterey County	20200355		1,000	support the Salinas programs
Tom Grainger Memorial Fund	Doctors Without Borders	20200356		1,000	support Zimbabwe Medical projects
Tom Grainger Memorial Fund	Wings for Val Foundation	20200357		1,500	general operating support
Monterey Firemen's Charitable Association Fund	Boosters at Rising Stars	20200319		500	the Reach for the Stars Invitational
Monterey Firemen's Charitable Association Fund	Monterey County Youth Museum	20200320		500	sponsorship of the Wheelie Mobilee
Monterey Firemen's Charitable Association Fund	Pacific Grove Unified School District	20200435		300	the Baseball Program Banner Sponsorship
Monterey Firemen's Charitable Association Fund	Toro Youth Baseball	20200318		500	sponsorship of Danny Givvin's team
Huth Family Fund	Bethlehem Evangelical Lutheran Church	20200631		1,000	general operating support
Huth Family Fund	Chamber Music Monterey Bay	20200093		500	general operating support
Huth Family Fund	Dixieland Monterey	20200096		500	general operating support
Huth Family Fund	KAZU-FM Radio 90.3	20200087		500	general operating support

Community Foundation for Monterey County					
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Huth Family Fund	KDFC	20200088		500	general operating support
Huth Family Fund	KQED, Inc.	20200086		500	general operating support
Huth Family Fund	The Lutheran Church-Missouri Synod	20200089		1,500	general operating support
Huth Family Fund	Monterey County Pops!	20200092		500	general operating support
Huth Family Fund	Monterey County Symphony Association	20200097		500	general operating support
Huth Family Fund	Orchestra in the Schools	20200090		500	general operating support
Huth Family Fund	Pacific Repertory Theatre	20200094		500	general operating support
Huth Family Fund	Sabu Shake Sr. Memorial Foundation	20200095		500	general operating support
Huth Family Fund	St. Luke's Lutheran Church and School	20200091		500	general operating support
Ausonio Family Fund	Animal Friends Rescue Project	20200302		1,000	general operating support
Ausonio Family Fund	CASA of Monterey County	20200303		1,000	general operating support
Ausonio Family Fund	Horsepower Sanctuaries dba Redwings Horse Sanctuary	20200301		1,000	general operating support
Ausonio Family Fund	Spay Neuter Imperative Project California DBA SNIP	20200299		1,000	general operating support
Ausonio Family Fund	Veterans Transition Center of Monterey County	20200300		1,000	general operating support
Vanderbilt Charitable Fund	Monterey Peninsula College Foundation	20200082		500	general operating support
Peter and Anne Thorp Fund	Food Bank for Monterey County	20200443		10,000	general operating support
Antle Family Fund	Cal Poly Foundation	20200324		25,000	Rick Antle Memorial Scholarship
Antle Family Fund	Center for Community Advocacy	20200322		25,000	general operating support
Antle Family Fund	Hartnell College Foundation	20200325		25,000	the Don Crawford Memorial Fund
Antle Family Fund	Natividad Medical Foundation	20200326		10,000	The Agricultural Leadership Council
Antle Family Fund	Salvation Army of Salinas California	20200323		25,000	general operating support
Carmel Valley Manor Foundation Stewardship Fund	Carmel Valley Manor	20200497		43,743	to the Carmel Valley Manor Operating Fund
Carmel Valley Manor Foundation Stewardship Fund	Carmel Valley Manor	20200498		4,000	to the Carmel Valley Manor Foundation Operating Fund
		Total		1,554,435	
Employee Matching					
General Endowment Fund of the Community Foundation	Dallas Symphony Foundation	20200312		50	Dallas Symphony Young Strings, in memory of Dwight Shambley
General Endowment Fund of the Community Foundation	World Wildlife Fund	20200420		50	Australia Bushfire emergency/recovery
		Total		100	
Field of Interest					
Women's Fund Endowment	Hartnell College Foundation	20200069		5,000	Emergency assistance for women and/or students who are mothers
Women's Fund Endowment	Monterey Peninsula College Foundation	20200070		5,000	Emergency assistance for women
Women's Fund Endowment	Rising World, Inc. dba Rising International	20200071		25,000	Safe and Sound program (Monterey County)
Women's Fund Endowment	The Women's Foundation of California	20200072		20,000	Women's Policy Institute (WPI) - Monterey County cohort, 2020-2021
		Total		55,000	
Monterey County Gives!					
Monterey County Gives!	Access Monterey Peninsula	20200134		4,586	Monterey County Gives! 2019
Monterey County Gives!	Agriculture and Land-Based Training Association (ALBA)	20200135		5,101	Monterey County Gives! 2019
Monterey County Gives!	AIM for Mental Health	20200136		13,455	Monterey County Gives! 2019
Monterey County Gives!	AI & Friends	20200137		11,661	Monterey County Gives! 2019

Community Foundation for Monterey County					
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Monterey County Gives!	Alisal Center for the Fine Arts	20200138		5,038	Monterey County Gives! 2019
Monterey County Gives!	Alliance on Aging	20200139		34,575	Monterey County Gives! 2019
Monterey County Gives!	Alzheimer's Disease and Related Disorders Association	20200140		16,984	Monterey County Gives! 2019
Monterey County Gives!	American Red Cross of the Central Coast	20200141		9,912	Monterey County Gives! 2019
Monterey County Gives!	Animal Friends Rescue Project	20200142	②	96,634	Monterey County Gives! 2019
Monterey County Gives!	Arts Council for Monterey County	20200143		13,993	Monterey County Gives! 2019
Monterey County Gives!	Arts Habitat	20200144		7,745	Monterey County Gives! 2019
Monterey County Gives!	Big Sur Charter School	20200145		532	Monterey County Gives! 2019
Monterey County Gives!	Big Sur Fiddle Camp	20200146		3,203	Monterey County Gives! 2019
Monterey County Gives!	Big Sur Fire	20200147	②	73,544	Monterey County Gives! 2019
Monterey County Gives!	Big Sur Land Trust	20200148	②	159,634	Monterey County Gives! 2019
Monterey County Gives!	BirchBark Foundation	20200149	②	50,153	Monterey County Gives! 2019
Monterey County Gives!	Blind & Visually Impaired Center of Monterey County	20200279		23,453	Monterey County Gives! 2019
Monterey County Gives!	Boys & Girls Clubs of Monterey County	20200150		42,278	Monterey County Gives! 2019
Monterey County Gives!	Breakthrough Men's Community	20200151		34,036	Monterey County Gives! 2019
Monterey County Gives!	Breast Cancer Assistance Group of the Monterey Peninsula	20200152		23,591	Monterey County Gives! 2019
Monterey County Gives!	California FarmLink	20200153		2,814	Monterey County Gives! 2019
Monterey County Gives!	California Marine Sanctuary Foundation	20200249		5,947	Monterey County Gives! 2019
Monterey County Gives!	Camerata Singers	20200154		21,440	Monterey County Gives! 2019
Monterey County Gives!	Campaign for the Preservation of Mission San Antonio de Padua	20200156	②	122,720	Monterey County Gives! 2019
Monterey County Gives!	Cancer Patients Alliance	20200157	②	52,339	Monterey County Gives! 2019
Monterey County Gives!	Carl Cherry Center for the Arts	20200158		15,497	Monterey County Gives! 2019
Monterey County Gives!	Carmel Art Association	20200159		12,941	Monterey County Gives! 2019
Monterey County Gives!	Carmel Bach Festival	20200160	②	57,594	Monterey County Gives! 2019
Monterey County Gives!	Carmel Foundation	20200280		40,743	Monterey County Gives! 2019
Monterey County Gives!	Carmel Mission Foundation	20200161		38,017	Monterey County Gives! 2019
Monterey County Gives!	Carmel Music Society	20200162		44,978	Monterey County Gives! 2019
Monterey County Gives!	Carmel-By-The Sea Public Library Foundation	20200163		32,069	Monterey County Gives! 2019
Monterey County Gives!	Carmel Youth Center	20200164		3,219	Monterey County Gives! 2019
Monterey County Gives!	CASA of Monterey County	20200165	②	102,228	Monterey County Gives! 2019
Monterey County Gives!	Center for Community Advocacy	20200166		2,638	Monterey County Gives! 2019
Monterey County Gives!	Center for Land-Based Learning	20200167		1,975	Monterey County Gives! 2019
Monterey County Gives!	Center for Photographic Art	20200168	②	112,275	Monterey County Gives! 2019
Monterey County Gives!	Central Coast Lighthouse Keepers	20200169		5,990	Monterey County Gives! 2019
Monterey County Gives!	Central Coast VNA and Hospice	20200292		29,104	Monterey County Gives! 2019
Monterey County Gives!	Chamber Music Monterey Bay	20200171	②	97,817	Monterey County Gives! 2019
Monterey County Gives!	Chartwell School	20200172	②	114,688	Monterey County Gives! 2019
Monterey County Gives!	City of Greenfield	20200196		14,787	Monterey County Gives! 2019
General Endowment - Opportunity Fund	Coalition of Homeless Services Providers	20200132		2,500	the Ingenuity Award from the 2019 Monterey County Gives! Campaign
Monterey County Gives!	Coalition of Homeless Services Providers	20200173		10,516	Monterey County Gives! 2019
Monterey County Gives!	Communities for Sustainable Monterey County	20200174		10,107	Monterey County Gives! 2019

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
Monterey County Gives!	Community Association of Big Sur	20200175	②	56,249	Monterey County Gives! 2019
Monterey County Gives!	Community Homeless Solutions	20200176		12,181	Monterey County Gives! 2019
Monterey County Gives!	Community Human Services	20200177		26,738	Monterey County Gives! 2019
Monterey County Gives!	Community Partnership for Youth	20200178		20,768	Monterey County Gives! 2019
Monterey County Gives!	Elkhorn Slough Foundation	20200181	②	77,360	Monterey County Gives! 2019
Monterey County Gives!	Ensemble Monterey	20200182		30,694	Monterey County Gives! 2019
Monterey County Gives!	The Epicenter	20200281		6,752	Monterey County Gives! 2019
Monterey County Gives!	Everyone's Harvest - Cosecha Para Todos	20200183		28,244	Monterey County Gives! 2019
Monterey County Gives!	Family Service Agency of the Central Coast	20200275		6,199	Monterey County Gives! 2019
Monterey County Gives!	Fire Safe Council for Monterey County	20200184		6,100	Monterey County Gives! 2019
Monterey County Gives!	First Night Monterey	20200185		8,977	Monterey County Gives! 2019
Monterey County Gives!	Food Bank for Monterey County	20200186	②	130,083	Monterey County Gives! 2019
Monterey County Gives!	Foundation for Monterey County Free Libraries	20200187		24,985	Monterey County Gives! 2019
Monterey County Gives!	Fractured Atlas Productions, Inc.	20200179		8,051	Monterey County Gives! 2019 for Dance Kids of Monterey County
Monterey County Gives!	Franciscan Workers of Junipero Serra	20200180		40,261	Monterey County Gives! 2019
Monterey County Gives!	Friends of Camp SEA Lab	20200155		10,411	Monterey County Gives! 2019
Monterey County Gives!	Friends Of Monterey Academy Of Oceanographic Science	20200223		27,619	Monterey County Gives! 2019
Monterey County Gives!	Friends of the Monterey Public Library	20200188		31,843	Monterey County Gives! 2019
Monterey County Gives!	Friends Of The Salinas Public Libraries	20200189		4,328	Monterey County Gives! 2019
Monterey County Gives!	Gateway Center of Monterey County Inc.	20200190		24,403	Monterey County Gives! 2019
Monterey County Gives!	Gathering for Women-Monterey	20200191	②	96,118	Monterey County Gives! 2019
Monterey County Gives!	Gil Basketball Academy	20200192		19,368	Monterey County Gives! 2019
Monterey County Gives!	Girls Inc. of the Central Coast	20200193	②	56,219	Monterey County Gives! 2019
Monterey County Gives!	Golden Oldies Cat Rescue	20200194		37,874	Monterey County Gives! 2019
Monterey County Gives!	Goodwill Central Coast	20200195		839	Monterey County Gives! 2019
Monterey County Gives!	GRID Alternatives	20200197		1,157	Monterey County Gives! 2019
Monterey County Gives!	Grower-Shipper Association Foundation	20200198		6,120	Monterey County Gives! 2019
Monterey County Gives!	Guitars Not Guns - Monterey County Chapter	20200199		12,318	Monterey County Gives! 2019
Monterey County Gives!	Harmony at Home	20200200	②	99,333	Monterey County Gives! 2019
Monterey County Gives!	Healing & Reconciliation Institute	20200201		3,422	Monterey County Gives! 2019
Monterey County Gives!	Hidden Valley Music Seminars	20200202		29,439	Monterey County Gives! 2019
Monterey County Gives!	Hijos Del Sol Arts Productions	20200203		5,359	Monterey County Gives! 2019
Monterey County Gives!	Historic Garden League	20200204		3,609	Monterey County Gives! 2019
Monterey County Gives!	HOPE Services	20200205		2,759	Monterey County Gives! 2019
Monterey County Gives!	Hospice Giving Foundation	20200206		31,479	Monterey County Gives! 2019
Monterey County Gives!	Housing Resource Center	20200207		11,213	Monterey County Gives! 2019
Monterey County Gives!	Interim, Inc.	20200209		21,945	Monterey County Gives! 2019
Monterey County Gives!	Jacob's Heart Children's Cancer Support Services	20200210		24,948	Monterey County Gives! 2019
Monterey County Gives!	Junior League of Monterey County	20200211		6,511	Monterey County Gives! 2019
Monterey County Gives!	Kinship Center, A Member of Seneca Family of Agencies	20200212	②	83,211	Monterey County Gives! 2019
Monterey County Gives!	LandWatch Monterey County	20200213	②	173,650	Monterey County Gives! 2019

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
Monterey County Gives!	Legal Services for Seniors	20200214	②	60,128	Monterey County Gives! 2019
Monterey County Gives!	Loaves, Fishes & Computers, Inc.	20200215		41,541	Monterey County Gives! 2019
Monterey County Gives!	Lyceum of Monterey County	20200282		3,916	Monterey County Gives! 2019
Monterey County Gives!	Marina Youth Arts	20200217		8,316	Monterey County Gives! 2019
Monterey County Gives!	Marine Life Studies	20200218	②	77,738	Monterey County Gives! 2019
Monterey County Gives!	Max's Helping Paws Foundation	20200219		38,366	Monterey County Gives! 2019
Monterey County Gives!	Meals on Wheels of the Monterey Peninsula	20200220	②	80,951	Monterey County Gives! 2019
Monterey County Gives!	Meals on Wheels of the Salinas Valley, Inc.	20200221		21,019	Monterey County Gives! 2019
Monterey County Gives!	MEarth	20200222		27,436	Monterey County Gives! 2019
Monterey County Gives!	Monterey Bay Charter School	20200224		23,135	Monterey County Gives! 2019
Monterey County Gives!	Monterey Bay Fisheries Trust	20200225	②	57,165	Monterey County Gives! 2019
Monterey County Gives!	Monterey Bay Salmon & Trout Project	20200226		24,984	Monterey County Gives! 2019
Monterey County Gives!	Monterey College of Law	20200216		4,898	Monterey County Gives! 2019
Monterey County Gives!	Monterey Condors Club	20200227		66	Monterey County Gives! 2019
Monterey County Gives!	Monterey Country Dance Community	20200228		5,562	Monterey County Gives! 2019
Monterey County Gives!	Monterey County Pops!	20200229		23,169	Monterey County Gives! 2019
Monterey County Gives!	Monterey County Rape Crisis Center	20200230		26,956	Monterey County Gives! 2019
Monterey County Gives!	Monterey County Youth Museum	20200241		35,538	Monterey County Gives! 2019
Monterey County Gives!	Monterey International Blues Festival	20200231		4,042	Monterey County Gives! 2019
Monterey County Gives!	Monterey Jazz Festival	20200232		12,862	Monterey County Gives! 2019
Monterey County Gives!	Monterey Museum of Art	20200233		43,865	Monterey County Gives! 2019
General Endowment - Opportunity Fund	Monterey Museum of Art	20200131		1,000	the Most Donors Award from the 2019 Monterey County Gives! Campaign
Monterey County Gives!	Monterey Peace and Justice Center	20200234		19,057	Monterey County Gives! 2019
Monterey County Gives!	Monterey Peninsula Ballet Theatre	20200235		13,768	Monterey County Gives! 2019
Monterey County Gives!	Monterey Peninsula Choral Society	20200236		3,882	Monterey County Gives! 2019
Monterey County Gives!	Monterey State Historic Park Association	20200237		12,544	Monterey County Gives! 2019
Monterey County Gives!	Monterey County Symphony Association	20200238	②	131,790	Monterey County Gives! 2019
Monterey County Gives!	Monterey Peninsula College Foundation	20200239		16,454	Monterey County Gives! 2019
Monterey County Gives!	Monterey Peninsula Community Theatre Company Ch. Trust	20200240		5,781	Monterey County Gives! 2019
Monterey County Gives!	Central Coast Quality of Life Programs	20200170		5,529	Monterey County Gives! 2019
Monterey County Gives!	Pacific Grove Museum of Natural History	20200250	②	72,392	Monterey County Gives! 2019
Monterey County Gives!	National Alliance on Mental Illness-Monterey County	20200242		7,388	Monterey County Gives! 2019
Monterey County Gives!	National Coalition Building Institute	20200243		5,927	Monterey County Gives! 2019
Monterey County Gives!	Natividad Medical Foundation	20200244	②	51,516	Monterey County Gives! 2019
Monterey County Gives!	Old Monterey Foundation	20200245		5,271	Monterey County Gives! 2019
Monterey County Gives!	Orchestra in the Schools	20200246		35,655	Monterey County Gives! 2019
Monterey County Gives!	Osio Theatre	20200248		11,324	Monterey County Gives! 2019
Monterey County Gives!	I-HELP/Outreach Unlimited	20200208		46,144	Monterey County Gives! 2019
Monterey County Gives!	Pacific Repertory Theatre	20200251		18,765	Monterey County Gives! 2019
Monterey County Gives!	Pajaro Valley Shelter Services	20200252		6,254	Monterey County Gives! 2019
Monterey County Gives!	Papillon Center	20200253		23,553	Monterey County Gives! 2019

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
Monterey County Gives!	Partners for Peace	20200254		40,973	Monterey County Gives! 2019
Monterey County Gives!	Partnership for Children	20200255		4,777	Monterey County Gives! 2019
Monterey County Gives!	Peace of Mind Dog Rescue	20200256	②	236,468	Monterey County Gives! 2019
General Endowment - Opportunity Fund	Peace of Mind Dog Rescue	20200130		1,000	the Most Donors Award from the 2019 Monterey County Gives! Campaign
Monterey County Gives!	PG Pops Orchestra, Inc.	20200257		4,317	Monterey County Gives! 2019
Monterey County Gives!	Planned Parenthood Mar Monte	20200258	②	111,320	Monterey County Gives! 2019
Monterey County Gives!	Point Lobos Foundation	20200259		47,815	Monterey County Gives! 2019
Monterey County Gives!	Rancho Cielo	20200260	②	111,652	Monterey County Gives! 2019
Monterey County Gives!	Read to Me Project	20200261		47,743	Monterey County Gives! 2019
Monterey County Gives!	Restorative Justice Partners, Inc.	20200262		5,417	Monterey County Gives! 2019
Monterey County Gives!	Return of the Natives	20200263		6,566	Monterey County Gives! 2019
Monterey County Gives!	RotaCare Bay Area, Inc.	20200264	②	55,538	Monterey County Gives! 2019
Monterey County Gives!	Salinas Area Reading Is Fundamental (R.I.F.)	20200265		7,083	Monterey County Gives! 2019
Monterey County Gives!	Salinas Valley Fair, Inc.	20200266		2,660	Monterey County Gives! 2019
Monterey County Gives!	Salinas Valley Pride Celebrations	20200267		2,173	Monterey County Gives! 2019
Monterey County Gives!	Save Our Shores	20200268		12,878	Monterey County Gives! 2019
Monterey County Gives!	Save the Whales	20200269		5,125	Monterey County Gives! 2019
Monterey County Gives!	Sol Treasures	20200271		31,649	Monterey County Gives! 2019
Monterey County Gives!	South Monterey County Animal Rescue	20200272		12,248	Monterey County Gives! 2019
Monterey County Gives!	SPCA of Monterey County	20200283	②	59,334	Monterey County Gives! 2019
Monterey County Gives!	Special Kids Connect	20200273		9,176	Monterey County Gives! 2019
Monterey County Gives!	SpectorDance	20200274		10,019	Monterey County Gives! 2019
Florence Haspel Zeve Award Fund	SpectorDance	20200296		1,000	the Florence Haspel Zeve Award
Monterey County Gives!	Sunset Cultural Center	20200276		6,812	Monterey County Gives! 2019
Monterey County Gives!	Surfrider Foundation Monterey Chapter	20200277		3,662	Monterey County Gives! 2019
Monterey County Gives!	Teddy Bears with Heart	20200278		9,397	Monterey County Gives! 2019
Monterey County Gives!	Paws Helping People Inc., DBA UnChained	20200287		34,820	Monterey County Gives! 2019
Monterey County Gives!	United Way Monterey County	20200288		14,245	Monterey County Gives! 2019
Monterey County Gives!	University Corporation at Monterey Bay	20200270		2,616	Monterey County Gives! 2019 for the Service Learning Institute
Monterey County Gives!	University Corporation at Monterey Bay	20200247		18,683	Monterey County Gives! 2019 for Osher Lifelong Learning Institute
Monterey County Gives!	Ventana Wilderness Alliance	20200289	②	72,950	Monterey County Gives! 2019
Monterey County Gives!	Ventana Wildlife Society	20200290	②	64,218	Monterey County Gives! 2019
Monterey County Gives!	Veterans Transition Center of Monterey County	20200291		31,109	Monterey County Gives! 2019
Monterey County Gives!	Village Project, Inc.	20200284		17,176	Monterey County Gives! 2019
Monterey County Gives!	The Wahine Project	20200285		4,089	Monterey County Gives! 2019
Monterey County Gives!	The Weston Collective	20200286		7,284	Monterey County Gives! 2019
Monterey County Gives!	Youth Arts Collective (YAC)	20200293		34,218	Monterey County Gives! 2019
Monterey County Gives!	Youth Music Monterey	20200294	②	63,069	Monterey County Gives! 2019
Monterey County Gives!	YWCA Monterey County	20200295		31,483	Monterey County Gives! 2019
		Total		5,252,601	

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
Opportunity					
General Endowment - Opportunity Fund	Arts as Healing Intervention	20200345		5,000	Arts as healing intervention program with Monterey County Youth Center
General Endowment - Opportunity Fund	Carmel River Watershed Conservancy	20200342		5,000	Watershed Health, Report Card and new project development
		Total		10,000	
Organizational Development					
Center for Nonprofit Excellence #6	Center for Community Advocacy	20200344		5,000	Strategic plan development
General Endowment - Opportunity Fund	El Pajaro Community Development Corporation	20200346		5,000	Program evaluation system
General Endowment - Opportunity Fund	National Marine Sanctuary Foundation	20200347		4,900	Executive coaching and fund development planning
		Total		14,900	
Other Board Discretionary					
COVID-19 Relief Fund	ARIEL Theatrical, Inc.	20200505		15,000	Support for program and staffing gaps due to the COVID-19 crisis
COVID-19 Relief Fund	Breast Cancer Assistance Group of the Monterey Peninsula	20200657		20,000	Increased special needs grant requests due to COVID-19
COVID-19 Relief Fund	California Rural Legal Assistance	20200661		30,000	Increase access to unemployment benefits for workers impacted by COVID-19
COVID-19 Relief Fund	Castroville Coalition	20200663		10,000	Direct support for North Monterey County residents
COVID-19 Relief Fund	Catholic Charities Of The Diocese Of Monterey	20200655		30,000	Direct financial assistance
COVID-19 Relief Fund	Central Coast VNA and Hospice	20200506		12,000	Emergency Medical Supplies for Clinicians
COVID-19 Relief Fund	Coastal Kids Home Care	20200507		25,000	Coastal Kids Home Care - Capacity Building for COVID-19
COVID-19 Relief Fund	Food Bank for Monterey County	20200508	③	50,000	Additional Emergency Food Assistance for COVID-19 Health Crisis
COVID-19 Relief Fund	Food Bank for Monterey County	20200442	③	50,000	Additional Emergency Food Assistance for COVID-19 Health Crisis
COVID-19 Relief Fund	Franciscan Workers of Junipero Serra	20200654		37,000	Serve homeless clients and provide special care and education for COVID-19
COVID-19 Relief Fund	Jacob's Heart Children's Cancer Support Services	20200509		25,000	Emergency financial assistance, food, essentials and medically necessary transportation for medically fragile children
COVID-19 Relief Fund	The Marina Foundation	20200660		5,000	Marina Seniors Emergency Fund
COVID-19 Relief Fund	Natividad Medical Foundation	20200653		29,500	COVID-19 Emergency Resources for Limited English Proficient/Indigenous People
COVID-19 Relief Fund	I-HELP/Outreach Unlimited	20200662		15,000	I-HELP program on the Monterey Peninsula related to COVID-19
COVID-19 Relief Fund	Salvation Army - Monterey Peninsula Corps	20200504	③	50,000	Direct Financial Assistance
COVID-19 Relief Fund	Salvation Army of Salinas California	20200658	③	50,000	Direct Financial Assistance
COVID-19 Relief Fund	Mee Memorial Hospital	20200510		30,000	Emergency Medical Funding
COVID-19 Relief Fund	St. Vincent de Paul Society, Sacred Heart Parish	20200511		6,000	Increase food allocation and provide appropriate sanitation supplies
COVID-19 Relief Fund	Sun Street Centers	20200512		24,300	COVID-19 Food, Safety, and Communication Supplies
COVID-19 Relief Fund	Veterans Transition Center of Monterey County	20200513		30,000	VTC Food Pantry
COVID-19 Relief Fund	YWCA Monterey County	20200656		30,000	Adaptation of existing programs to ensure L.I.F.E. safety of our homeless veterans
		Total		573,800	Shelter
Pass Thru/Tempora					
Pass Thru Fund	Rancho Cielo	20200488		350	general operating support
Pass Thru Fund	Animal Friends Rescue Project	20200126		25	general operating support
Pass Thru Fund	Big Sur Fire	20200105		25	general operating support
Pass Thru Fund	Big Sur Land Trust	20200116		25	general operating support

Community Foundation for Monterey County				
Grants - February 1, 2020 - March 31, 2020				
Pass Thru Fund	BirchBark Foundation	20200099	74	general operating support
Pass Thru Fund	Boys & Girls Clubs of Monterey County	20200107	25	general operating support
Pass Thru Fund	Carmel Mission Foundation	20200438	200	matching gift from UBS for MC Gives
Pass Thru Fund	Carmel-By-The Sea Public Library Foundation	20200106	25	general operating support
Pass Thru Fund	CASA of Monterey County	20200108	50	general operating support
Pass Thru Fund	Chartwell School	20200109	50	general operating support
Pass Thru Fund	Diocese of Monterey	20200410	500	Annual Ministry appeal from San Carlos
Pass Thru Fund	Food Bank for Monterey County	20200119	25	general operating support
Pass Thru Fund	Foundation for Monterey County Free Libraries	20200327	25	general operating support
Pass Thru Fund	Friends of the Monterey Public Library	20200111	25	general operating support
Pass Thru Fund	Friends Of The Salinas Public Libraries	20200112	25	general operating support
Pass Thru Fund	Golden Oldies Cat Rescue	20200100	74	general operating support
Pass Thru Fund	Hidden Valley Music Seminars	20200101	50	general operating support
Pass Thru Fund	Interim, Inc.	20200329	250	general operating support
Pass Thru Fund	LandWatch Monterey County	20200328	800	general operating support
Pass Thru Fund	LandWatch Monterey County	20200117	25	general operating support
Pass Thru Fund	Legal Services for Seniors	20200331	100	general operating support
Pass Thru Fund	Lyceum of Monterey County	20200113	25	general operating support
Pass Thru Fund	Monterey Bay Salmon & Trout Project	20200124	25	general operating support
Pass Thru Fund	Monterey County Agricultural & Rural Life Museum	20200110	25	general operating support
Pass Thru Fund	Monterey County Pops!	20200330	100	general operating support
Pass Thru Fund	Monterey Peninsula Unified School District	20200411	500	general operating support, in Memory of Linda Bassett
Pass Thru Fund	Pacific Grove Museum of Natural History	20200123	50	general operating support
Pass Thru Fund	Natividad Medical Foundation	20200122	1,000	general operating support
Pass Thru Fund	Partners for Peace	20200114	25	general operating support
Pass Thru Fund	Planned Parenthood Mar Monte	20200120	25	general operating support
Pass Thru Fund	Point Lobos Foundation	20200118	50	general operating support
Pass Thru Fund	Rancho Cielo	20200115	25	general operating support
Pass Thru Fund	San Carlos Cathedral	20200409	500	general operating support
Pass Thru Fund	SpectorDance	20200102	50	general operating support
Pass Thru Fund	SpectorDance	20200332	100	general operating support
Pass Thru Fund	United Nations Assoc Monterey Bay Chapter	20200128	100	general operating support
Pass Thru Fund	Youth Arts Collective (YAC)	20200103	25	general operating support
Pass Thru Fund	Youth Music Monterey	20200121	500	general operating support
Pass Thru Fund	Youth Music Monterey	20200104	25	general operating support
Pass Thru Fund	Youth Music Monterey	20200125	50	general operating support
Pass Thru Fund	Youth Music Monterey	20200127	100	general operating support
		Total	6,047	
Restricted Fund				
Bishop Kip Fund for All Saints' Episcopal Day School	All Saints' Episcopal Day School	20200589	8,627	operating support

Community Foundation for Monterey County					
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Hester Hyde Griffin Fund for All Saints' Episcopal Day School	All Saints' Episcopal Day School	20200580		18,116	faculty salaries
Laurie Boone Hogen Appreciation Fund for Excellence in Elementary Education	All Saints' Episcopal Day School	20200558		2,671	faculty salaries and the financial aid program
All Saints' Day School Endowment-3rd Party Fund	All Saints' Episcopal Day School	20200573		2,485	general operating support
Alliance on Aging Endowment Fund	Alliance on Aging	20200553		741	general operating support
Ombudsman (3rd Party) for Long-Term Care Fund	Alliance on Aging	20200606		3,243	operating support for the Ombudsman Program
John Gill ALS Patient Support Fund	ALS Association - Golden West Chapter	20200577		6,870	John Gill ALS Patient Support Program of the Central Coast Counties
Alzheimer's Association of Monterey County	Alzheimer's Disease and Related Disorders Association	20200555		1,468	general operating support
Arts Council for Monterey County Endowment Fund	Arts Council for Monterey County	20200571		732	general operating support
The Big Sur Land Trust Conservation Fund	Big Sur Land Trust	20200559		1,745	general operating support
Jane P. McKay Endowment Fund for the Big Sur Land Trust Fellowship Program	Big Sur Land Trust	20200594		7,307	annual stipends for environmental college interns
Blind and Visually Impaired Center Fund	Blind & Visually Impaired Center of Monterey County	20200560		5,032	general operating support
Bob Jones Boy Scout Camping Fund	Boy Scouts of America	20200586		991	camperships to those in financial need from Salinas/So Monterey Co
Boys & Girls Clubs of Monterey County	Boys & Girls Clubs of Monterey County	20200557		5,661	general operating support
Danny Nugent Memorial Campership Fund	Boys & Girls Clubs of Monterey County	20200605		946	assistance with summer camperships
Carl Cherry Center for the Arts Fund	Carl Cherry Center for the Arts	20200561		1,050	general operating support
Carmel Music Society (3rd Party)Endowment Fund	Carmel Music Society	20200566		6,317	general operating support
Carmel Public Library Foundation - Children's Fund	Carmel-By-The Sea Public Library Foundation	20200567		10,446	books, programming or other needs for children
Carmel Public Library Foundation Fund	Carmel-By-The Sea Public Library Foundation	20200568		7,265	general operating support
Jack and Patricia Kilmartin Fund	Catholic Charities Of The Diocese Of Monterey	20200587		5,603	general operating support
Central Coast Lighthouse Keepers Fund	Central Coast Lighthouse Keepers	20200562		37,035	general operating support
Chamber Music Monterey Bay Fund	Chamber Music Monterey Bay	20200565		989	general operating support
Chartwell School Scholarship Endowment Fund	Chartwell School	20200563		29,942	the scholarship fund
Community Partnership for Youth Fund	Community Partnership for Youth	20200569		719	general operating support
Jane P. McKay Endowment Fund for Door to Hope	Door to Hope	20200595		7,307	funds to clients in transition following treatment
Elkhorn Slough Foundation, Inc. Fund	Elkhorn Slough Foundation	20200574		1,829	general operating support
Food Bank for Monterey County Endowment Fund	Food Bank for Monterey County	20200576		3,259	general operating support
Monterey County Free Libraries - Staff Development Fund	Foundation for Monterey County Free Libraries	20200602		662	training for the paraprofessional staff
Foundation for Monterey County Free Libraries - Dallas Shaffer Book Fund	Foundation for Monterey County Free Libraries	20200601		5,348	the purchase of library materials
Girl Scouts of California's Central Coast Endowment Fund	Girl Scouts of California's Central Coast	20200578		3,899	general operating support
Jane P. McKay Endowment Fund for the Hartnell College Foundation Counselors' Grants Program	Hartnell College Foundation	20200596		7,337	counselors' grant programs
Kinship Center Fund	Kinship Center, A Member of Seneca Family of Agencies	20200588		550	general operating support
Carl Young Memorial Earth Science Endowment Fund	Lake Tahoe Community College Foundation	20200627		573	Carl Young Memorial Earth Science Scholarship Fund
Lyceum Founders' Fund in Memory of Vera Hering and Claire Kennedy	Lyceum of Monterey County	20200591		1,506	general operating support
Meals on Wheels (3rd Party) of the Monterey Peninsula Fund	Meals on Wheels of the Monterey Peninsula	20200598		5,450	general operating support
Eve Mills Memorial Fund for Meals on Wheels Salinas Valley	Meals on Wheels of the Salinas Valley, Inc.	20200599		3,787	general operating support
Meals on Wheels of Salinas, Inc. Fund	Meals on Wheels of the Salinas Valley, Inc.	20200600		1,916	general operating support
William S. and Janice R. Anderson Fund	Middlebury Institute of International Studies at Monterey	20200556		4,000	the W.S. and J.R. Anderson Scholarship
Monterey County Historical Society Fund	Monterey County Historical Society	20200593		712	general operating support

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
39 Craftsmen Fund for Monterey County Youth Museum	Monterey County Youth Museum	20200570		525	general operating support
Monterey History and Art Association Endowment Fund	Monterey History & Art Association	20200603		18,931	general operating support
Perry-Downer House Fund	Monterey History & Art Association	20200609		4,255	the costume collection
Maud Porter Work Rose Garden Fund	Monterey Museum of Art	20200625		5,547	maintenance of the rose garden at La Mirada
John H. Marble Endowment Fund	Monterey Museum of Art	20200592	④	204,102	Pacific St CA art gallery operations (2/3) & acquisition of Central Coast art (1/3)
Monterey Museum of Art Fund	Monterey Museum of Art	20200604		3,148	general operating support
Monterey County Symphony Association Fund	Monterey County Symphony Association	20200597		4,467	general operating support
Nellie Irons Orr Scholarship Fund	Monterey Peninsula College Foundation	20200608		3,853	the general scholarship fund
Museum Foundation (3rd Party) of Pacific Grove Fund	Pacific Grove Museum of Natural History	20200610		5,876	general operating support
Museum Foundation of Pacific Grove Stewardship Fund	Pacific Grove Museum of Natural History	20200611		15,082	general operating support
Jack O'Neill and Harry Hind Endowment Fund	O'Neill Sea Odyssey	20200607		44,089	general operating support
Rancho Cielo Endowment Fund	Rancho Cielo	20200612		7,836	general operating support
Robinson Jeffers Tor House Fund	Robinson Jeffers Tor House Foundation	20200619		533	general operating support
Salinas Rodeo Rotary Club Foundation Agency Endowment Fund 2	Salinas Rodeo Rotary Club Foundation	20200616		1,253	general operating support
Friends of the Salvation Army Monterey Peninsula Fund	Salvation Army - Monterey Peninsula Corps	20200614		10,326	general operating support
SPCA of Monterey County 3rd Party Fund	SPCA of Monterey County	20200615		41,726	general operating support
St. Timothy Foundation, Inc. Fund	St. Timothy Foundation, Inc.	20200617		806	general operating support
Tularcitos Parent Teacher Organization Fund	Tularcitos Parent Teacher Organization	20200620		870	general operating support
Sylvia W. Schwarz Endowment for Reading Improvement at Tularcitos School	Tularcitos Parent Teacher Organization	20200618		711	books, materials, equipment for reading instruction
United Way of Monterey County Fund	United Way Monterey County	20200621		3,779	general operating support
Youth in Wilderness Fund	Ventana Wilderness Alliance	20200624		2,916	Monterey Co's participation in Youth in Wilderness
Ventana Wilderness Alliance 3rd Party Fund	Ventana Wilderness Alliance	20200623		4,461	general operating support
Ventana Trails Forever Fund	Ventana Wilderness Alliance	20200622		15,034	general operating support
York School Fund	York School	20200626		1,530	general operating support
Fenton Founders (3rd Party) Fund for Youth Music Monterey	Youth Music Monterey	20200575		2,551	general operating support
YWCA Endowment Fund	YWCA Monterey County	20200628		2,897	general operating support
Children's Services International Fund	Mexican American Opportunity Foundation	20200564		541	general operating support
Jack and Donna Hardy Fund	Carmel Foundation	20200639		1,000	general operating support
Jack and Donna Hardy Fund	Food Bank for Monterey County	20200640		500	general operating support
Jack and Donna Hardy Fund	Hospice Giving Foundation	20200637		1,000	general operating support
Jack and Donna Hardy Fund	Meals on Wheels of the Monterey Peninsula	20200641		500	general operating support
Jack and Donna Hardy Fund	Montage Health Foundation	20200638		3,000	general operating support
Jack and Donna Hardy Fund	Monterey Museum of Art	20200642		1,000	general operating support
Jack and Donna Hardy Fund	Polytechnic School	20200643		500	general operating support
Jack and Donna Hardy Fund	SPCA of Monterey County	20200635		3,000	general operating support
Jack and Donna Hardy Fund	Sunset Cultural Center	20200636		1,000	general operating support
		Total		633,280	
Scholarships					
Bonnie Hutcheon Scholarship Fund	Diocese of Monterey	20200581		1,141	Tuition Assistance Program, scholarships for low-income elementary students in Monterey County

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
College Futures Monterey County Fund	Hartnell College	20200073		750	Isidro Cabrera Soria
Geraldyn R. Griffith Memorial Scholarship Fund	Oglala Lakota College	20200579		13,578	the Geraldyn R. Griffith Memorial Scholarships
		Total		15,469	
Interfund Grants					
Ausonio Family Fund	Community Foundation for Monterey County	20200405		3,000	AUSO to NOCO
Dan Baldwin and Anne Ylvisaker Fund	Community Foundation for Monterey County	20200419		1,000	DBAY TO COVID
Doolittle Fund	Community Foundation for Monterey County	20200441		10,000	DOOL2 TO COVID
Trinidad and Lupe Gomez Family Fund	Community Foundation for Monterey County	20200414		2,500	TGFF to CFMCF
The Fred Terman and Nan Borreson Fund	Community Foundation for Monterey County	20200468		10,000	TERM to COVID
Cappy Martin/Vernon Hurd Monterey Rotary Club Fund	Community Foundation for Monterey County	20200647	③	50,000	HURD to COVID
Marta L. Bennett Fund	Community Foundation for Monterey County	20200645		1,000	BNNT to COVID
Neumeier Taylor Foundation Fund	Community Foundation for Monterey County	20200472		25,000	NEUM to COVID
Farrell/Allen/LaSalle Carmel Rotary Fund	Community Foundation for Monterey County	20200470		10,000	FARL2 to COVID
Eimer/Cartwright Fund	Community Foundation for Monterey County	20200520		28,432	EIMER to GEN
The Landreth Family Fund	Community Foundation for Monterey County	20200649		10,000	LANDR to COVID
Nonella Family Fund	Community Foundation for Monterey County	20200524		10,000	NONE to COVID
The Ann Mayer Hiller Memorial Fund	Community Foundation for Monterey County	20200461		2,000	MAYER to COVID
The Ann Mayer Hiller Memorial Fund	Community Foundation for Monterey County	20200408		1,000	MAYER to CFMCF
Birt and Kathleen Johnson, Jr. Fund	Community Foundation for Monterey County	20200501		500	JOHN to COVID
Ausonio Family Fund	Community Foundation for Monterey County	20200391		3,500	AUSO to OPER
Buchalter/Adler Family Fund	Community Foundation for Monterey County	20200454		1,000	BUCH TO COVID
The Buffett Fund	Community Foundation for Monterey County	20200444	③	100,000	BUF2 TO COVID
The Jackie and Mark Wendland Fund	Community Foundation for Monterey County	20200652		1,000	WEND to COVID
Fuqua Family Foundation Fund	Community Foundation for Monterey County	20200521		1,000	FUQUA to COVID
Bill and Kathi Wojtkowski Fund	Community Foundation for Monterey County	20200469		1,000	WOJT to COVID
Nepenthe/Phoenix Corporation Fund	Community Foundation for Monterey County	20200523		10,000	NEPEN to COVID
Sarah and Robert Bouchier Fund	Community Foundation for Monterey County	20200439		500	BOUCH TO GHGH
Neidel Family Fund	Community Foundation for Monterey County	20200467		10,000	NEID to COVID
Lehman Family Fund	Community Foundation for Monterey County	20200463		5,000	LEHM to COVID
John and Annette Romans Family Fund	Community Foundation for Monterey County	20200651		5,000	ROMA to COVID
Anthony and Lary Lynn Muller Fund	Community Foundation for Monterey County	20200462		2,000	MULL2 to COVID
Marcia F. DeVoe Fund	Community Foundation for Monterey County	20200445		8,000	DEVOE TO COVID
The Brown Family Fund	Community Foundation for Monterey County	20200502		10,000	BROWN to COVID
Rick and Tonya Antle Fund	Community Foundation for Monterey County	20200460		5,000	ANTL to COVID
Vallentin Fund	Community Foundation for Monterey County	20200525		500	VALLE to OPER
Vallentin Fund	Community Foundation for Monterey County	20200465		1,000	VALLE to COVID
The Peter and Jackie Henning Fund	Community Foundation for Monterey County	20200646		10,000	HENN to COVID
Gloria Fund	Community Foundation for Monterey County	20200500		5,000	GLORIA to COVID
John and Kristina Magill Fund	Community Foundation for Monterey County	20200522		1,200	MAGI to COVID
Colburn and Alana Jones Foundation	Community Foundation for Monterey County	20200499	③	50,000	JONES to COVID

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
Ben and Mary Ann Whitten Fund	Community Foundation for Monterey County	20200456		2,000	WHIT TO COVID
Thau Family Fund	Community Foundation for Monterey County	20200466		1,000	THAU to COVID
Barbara Paul and Tom LaFaille Fund	Community Foundation for Monterey County	20200464		500	LAFA to COVID
Mission Ranches Fund	Community Foundation for Monterey County	20200650		5,000	MISS to COVID
Josephine Bunn Fund	Community Foundation for Monterey County	20200473		20,000	BUNN to COVID
Huth Family Fund	Community Foundation for Monterey County	20200648		1,000	HUTH to COVID
General Endowment Fund of the Community Foundation	Community Foundation for Monterey County	20200317		150	GEN to GHGH: Employee Matching Gift: Amanda Holder
Monterey County Gives!	Community Foundation for Monterey County	20200133		9,347	GIVES TO OUTR
General Endowment Fund of the Community Foundation	Community Foundation for Monterey County	20200341	③	50,000	GEN to GENNG
General Endowment Fund of the Community Foundation	Community Foundation for Monterey County	20200340	③	150,000	GEN to GENOF
Rudy E. Futer Fund for Human & Humane Needs	Community Foundation for Monterey County	20200689		44,017	FUTR2 to FUTR
Operating Endowment Fund	Community Foundation for Monterey County	20200644		35,564	OPEN TO OPER
		Total		713,710	
	Grand Total - 373 Grants, Totaling			8,834,342	
① Grants approved by the Board on Febuary 25, 2020					
John and Annette Romans Family Fund	Sun Street Centers	20200304	①	50,000	the King City Sober House Project
② Grants approved by the Executive Committee					
Doolittle Fund	California State Parks Foundation	20200079	②	50,000	for State Park maintenance and restoration projects
McMahan Family Fund	Chartwell School	20200423	②	100,000	Building 500 Fund
Anonymous Fund	Chartwell School	20200422	②	100,000	Building 500 Fund
Sun Street Centers Stewardship Fund	Sun Street Centers	20200421	②	190,000	withdrawal
Farrell/Allen/LaSalle Carmel Rotary Fund	Rotary Club of Carmel-by-the-Sea Foundation	20200434	②	85,000	to support Carmel-by-the-Sea Rotary Scholarships
Monterey County Gives!	Animal Friends Rescue Project	20200142	②	96,634	Monterey County Gives! 2019
Monterey County Gives!	Big Sur Fire	20200147	②	73,544	Monterey County Gives! 2019
Monterey County Gives!	Big Sur Land Trust	20200148	②	159,634	Monterey County Gives! 2019
Monterey County Gives!	BirchBark Foundation	20200149	②	50,153	Monterey County Gives! 2019
Monterey County Gives!	Campaign for the Preservation of Mission San Antonio de Padua	20200156	②	122,720	Monterey County Gives! 2019
Monterey County Gives!	Cancer Patients Alliance	20200157	②	52,339	Monterey County Gives! 2019
Monterey County Gives!	Carmel Bach Festival	20200160	②	57,594	Monterey County Gives! 2019
Monterey County Gives!	CASA of Monterey County	20200165	②	102,228	Monterey County Gives! 2019
Monterey County Gives!	Center for Photographic Art	20200168	②	112,275	Monterey County Gives! 2019
Monterey County Gives!	Chamber Music Monterey Bay	20200171	②	97,817	Monterey County Gives! 2019
Monterey County Gives!	Chartwell School	20200172	②	114,688	Monterey County Gives! 2019
Monterey County Gives!	Community Association of Big Sur	20200175	②	56,249	Monterey County Gives! 2019
Monterey County Gives!	Elkhorn Slough Foundation	20200181	②	77,360	Monterey County Gives! 2019
Monterey County Gives!	Food Bank for Monterey County	20200186	②	130,083	Monterey County Gives! 2019
Monterey County Gives!	Gathering for Women-Monterey	20200191	②	96,118	Monterey County Gives! 2019
Monterey County Gives!	Girls Inc. of the Central Coast	20200193	②	56,219	Monterey County Gives! 2019

Community Foundation for Monterey County					
Grants - February 1, 2020 - March 31, 2020					
Monterey County Gives!	Harmony at Home	20200200	②	99,333	Monterey County Gives! 2019
Monterey County Gives!	Kinship Center, A Member of Seneca Family of Agencies	20200212	②	83,211	Monterey County Gives! 2019
Monterey County Gives!	LandWatch Monterey County	20200213	②	173,650	Monterey County Gives! 2019
Monterey County Gives!	Legal Services for Seniors	20200214	②	60,128	Monterey County Gives! 2019
Monterey County Gives!	Marine Life Studies	20200218	②	77,738	Monterey County Gives! 2019
Monterey County Gives!	Meals on Wheels of the Monterey Peninsula	20200220	②	80,951	Monterey County Gives! 2019
Monterey County Gives!	Monterey Bay Fisheries Trust	20200225	②	57,165	Monterey County Gives! 2019
Monterey County Gives!	Monterey County Symphony Association	20200238	②	131,790	Monterey County Gives! 2019
Monterey County Gives!	Pacific Grove Museum of Natural History	20200250	②	72,392	Monterey County Gives! 2019
Monterey County Gives!	Natividad Medical Foundation	20200244	②	51,516	Monterey County Gives! 2019
Monterey County Gives!	Peace of Mind Dog Rescue	20200256	②	236,468	Monterey County Gives! 2019
Monterey County Gives!	Planned Parenthood Mar Monte	20200258	②	111,320	Monterey County Gives! 2019
Monterey County Gives!	Rancho Cielo	20200260	②	111,652	Monterey County Gives! 2019
Monterey County Gives!	RotaCare Bay Area, Inc.	20200264	②	55,538	Monterey County Gives! 2019
Monterey County Gives!	SPCA of Monterey County	20200283	②	59,334	Monterey County Gives! 2019
Monterey County Gives!	Ventana Wilderness Alliance	20200289	②	72,950	Monterey County Gives! 2019
Monterey County Gives!	Ventana Wildlife Society	20200290	②	64,218	Monterey County Gives! 2019
Monterey County Gives!	Youth Music Monterey	20200294	②	63,069	Monterey County Gives! 2019
③ Grants needing Board approval					
Phyllis Geer Krystal Fund	SPCA of Monterey County	20200530	③	100,000	general operating support
COVID-19 Relief Fund	Food Bank for Monterey County	20200508	③	50,000	Additional Emergency Food Assistance for COVID-19 Health Crisis
COVID-19 Relief Fund	Food Bank for Monterey County	20200442	③	50,000	Additional Emergency Food Assistance for COVID-19 Health Crisis
COVID-19 Relief Fund	Salvation Army - Monterey Peninsula Corps	20200504	③	50,000	Direct Financial Assistance
COVID-19 Relief Fund	Salvation Army of Salinas California	20200658	③	50,000	Direct Financial Assistance
Cappy Martin/Vernon Hurd Monterey Rotary Club Fund	Community Foundation for Monterey County	20200647	③	50,000	HURD to COVID
The Buffett Fund	Community Foundation for Monterey County	20200444	③	100,000	BUF2 TO COVID
Colburn and Alana Jones Foundation	Community Foundation for Monterey County	20200499	③	50,000	JONES to COVID
General Endowment Fund of the Community Foundation	Community Foundation for Monterey County	20200341	③	50,000	GEN to GENNG
General Endowment Fund of the Community Foundation	Community Foundation for Monterey County	20200340	③	150,000	GEN to GENOF
④ Grants approved by the Board on October 22, 2019					
John H. Marble Endowment Fund	Monterey Museum of Art	20200592	④	204,102	Pacific St CA art gallery operations (2/3) & acquisition of Central Coast art (1/3)